

**CORRIGENDUM – 1**

**TENDER NO. WTL/CT/BIC/13-14/008 DATED 16.01.2014**

1. Date and time of Bid submission has been extended up to 8<sup>th</sup> February 2014 at 13.00 hrs.
2. Date and time of Technical Bid opening has been extended up to 10<sup>th</sup> February 2014 at 14.00 hrs.
3. Last Date and time of EMD & Tender Document Fee submission has been extended up to 10<sup>th</sup> February 2014 at 11.00 hrs.
4. Clause no. 1 in Section – D to be read as “The bidder must be a company registered under Company Act. 1956. Documentary (Certificate of Incorporation/LLP Act 2008) evidence to be submitted.
5. Time line of Stage – 1 (Phase Zero) has been changed to 4 months instead of 3 months.
6. Time line of Stage – 2 (Bid Process Management) has been changed to 10 weeks instead of 2 months.
7. Under Technical Document 2 (Section – H), Point no. 2 to be read as “Declaration of Eligibility Criteria, Section – P” instead of present entry.
8. Clause no. 31 (Insurance Coverage) in Section – E to be deleted.
9. Clause no. 16 (Suspension of Work) in Section – E “The contractor shall commence work within 7 days after receiving the notice.....” instead of “immediate”.
10. Clause no. 17 (Terms of Payment) in Section – E “100% payment will be released on completion of Stage – 1 & Stage – 2”
11. Details Pre Bid Queries & Responses are given in the following Sheets.

### **Pre Bid Queries & Responses**

Bidders Name	SL No	Section No	Clause No	Page No	Queries	Reason	Response
Ernst & Young	1	D	1	8	Since most of consulting firms are partnership firms, it is suggested that the Partnership firms registered under the LLP Act 2008 also be considered. The clause may be revised as follows – The bidder must be a company registered under the Companies Act,		Allowed
Ernst & Young	2	D	3	8	We request you to relax the requirement of having a Trade license		No change
Ernst & Young	3	D	6	8	The annual turnover requirement mentioned in the minimum eligible criteria is too low. As is the practice in RFP floated by other state CTDs including Karnataka CTD, the clause may be revised as follows - The bidder should have an annual turnover of not l		No change
Ernst & Young	4	D	7	8	1. We request to be allowed to submit EMD in form of Bank Guarantee. 2. Please confirm if the EMD is refundable or non-refundable. Also, let us know the expected date of EMD refund / adjustment		Refundable
Ernst & Young	5	C	9	7	With pre-bid meeting is scheduled on January 27, 2014 which would result in Corrigendum being issued, and bid submission deadline on February 4, 2014, the timelines for bid submission are aggressive. We request the deadline for submission be extended to 2		Corrigendum to be issued on 28th January
Ernst & Young	6	B	Stage 2	5	Considering the various activities involved in the Bid Process Management, we feel that the timeline of 2 months is too optimistic. Based on previous experiences, we suggest that the timelines for Stage 2 be increased from 2 months to 4 months.		10 Weeks
Ernst & Young	7	B	Stage 3	6	Since there are a number of uncertainties involved with Stage 3 - Project Management, as the timelines for project implementations may undergo refinement at the end of Stage 2 based on the implementation approach of the selected SI or Vendor. In view of t		No change
Ernst & Young	8	E	16	12	We would request you to kindly consider serving a notice period of 15 days to the contractor prior to the commencement of work after receiving a notice from WTL.		Within 7 days

Ernst & Young	9	E	17	12	Our understanding of the payment terms is as follows: <b>Payment at end of Stage 1:</b> Value mentioned by winning bidder in SECTION-O Detailed Breakup of BOQ - Sub Total (BOQ, Column - 5, Basic Price of Stage - 1) <b>Payment at end of Stage 2:</b> Value mentioned by w	Clarified in the meeting
Ernst & Young	10	E	31	15	This RFP involves engagement of consultancy services. Insurance coverage are predominant in system integration services. Hence, request you to remove this clause.	Clause to be removed
Ernst & Young	11	J	-	27	Years of Experience of Domain Expert & BI/DW Technical Expert have been sought to be between 10-15 years- 1 mark and more than 15 years- 2 marks. We would request you to kindly reconsider the same in the range between 5-10 years- 1 mark and more than 10 year	No change
Ernst & Young	12	H	Technical Document 2	24	Declaration of Eligibility Criteria, Section- O : provided in the RFP is wrongly mentioned. The actual section for Declaration of Eligibility Criteria is Section-P	To be modified
PWC	1	B	1	5	When were the various online services launched, how much of electronic data is there and are all these services integrated? And how many of these source systems will be considered for EDW?	Online services launched from 2008 & 250GB considered for EDW
PWC	2	B	1	5	What is the volume of data that is there and how much of it needs to be carried to EDW?	250GB
PWC	3	B	1	5	Is there any existing capability in terms of reporting systems - Operational Reporting, MIS etc.?	Yes
PWC	4	B	3	6	What are other testing plans should be part of the scope other than UAT? (Like System Testing, Intergration Testing, Performance testing etc)	Clarified in the meeting
PWC	5	B	1	5	Developing the PoC is the part of the scope. What type of PoC (Technical/Functional) would be expected and if it is technical, is there any existing infrastructure that can be leveraged for the PoC?	Only masked/encrypted data would be provided. No infrastructure will be provided.
PWC	6	B	2	5	Will any tool evaluation be part of the scope?	As per SoW
PWC	7	B	1	5	What is the volume and categorization of the users who will be using the intended Solution?	Around 50-100
PWC	8	B	1	5	Who will be the key stakeholder (like functional heads) will contribute in the functional requirements?	20-3-

PWC	9	D	2	8	Will the project be solely executed from WTL's Sector, Salt lake office ?		At CTD Head-quarters.
PWC	10	B	1	5	What would be the number of Concurrent User and is there any defined peak time of system-usage		Clarified in the meeting
PWC	11	B	1	5	What would be expectation from the Network Architecture?		Clarified in the meeting
PWC	12	B	5	6	What would be frequency of the periodic evaluation of Performance & Impact analysis?		Every 2 months
PWC	13	B	5	6	Will the change management be part of Impact Analysis in the Post Implementation?		System Integrator
PWC	14	I	1,2,3	27	What certifications will be considered valid for the respective man power positions?		1. PMP-Project Manager Professional 2. Any diploma or certificate in Public Finance/Tax Laws/CA/CS
PWC	15	D	4,5	8	Will both order copy and citations (less than 2 pages) be required?		Yes
Techno Brain		D	2	8	This shall limit the participation of the company's having vast consultancy experience but not a local office in Kolkata. We request you to amend this clause as	"The bidder should have their presence in Kolkata with own office or should provide an undertaking for opening an office in Kolkata after project award. Valid proof should be submitted along with the bid"	No change.
Techno Brain		D	4	8	Techno Brain is a 17 years old African based MNC. Techno Brain has vast experience in providing consulting services to Government across the globe. We request you to amend this clause as:	"The bidder should have undertaken at least two consultancy/implementation projects for Finance/Revenue/Expenditure/Taxes of any Central/State Government in India or abroad in the last five financial years (FY - 2008-09, 2009-10, 2010-11, 2011-12 & 2012-13) of minimum value of Rs 25 lakhs each. Copy of order in this respect is to be submitted"	No Change.

Techno Brain		D	5	8	We request you to amend this clause as	“The bidder should have undertaken at least two projects value of minimum Rs 25 lakhs each involving Business Intelligence or data analytics or Data Ware housing solution design or related consultancy/implementation services, for any Government Department/PSU/Any Organization of National level in India or abroad in the last five financial years (FY - 2008-09, 2009-10, 2010-11, 2011-12 & 2012-13). The citations in Clause no. 4 & 5 shall be mutually exclusive. Copy of order in this respect is to be submitted.”	No change.
Techno Brain		D	6	8	We request you to amend this clause as	“The bidder should have an average annual turnover of not less than Rs 5 Crores each in the last three financial years (FY - 2010-11, 2011-12 & 2012-13). Bidder shall have to submit photocopy of Audited balance sheet and necessary Audited statement.”	No Change.
KMPG India Pvt. Ltd.		B	Stage 1	5	* To develop and demonstrate a POC, would require the department to procure all relevant hardware, software licenses and develop interfaces to pull the data.  * Also the 3 month timeline is too short for this stage, we request it to be 6 months	How will WEBEL procure this infrastructure & Software licenses and would it impact the overall timelines of the project.	Clarified in the meeting
KMPG India Pvt. Ltd.		F	Para 2	20	Whether any organisation of Nation level, include large private sector firms operating at National Level ? Also, does PSU's include Bank & defense ? In case not, request you to include the same as Banks, as they deal with financial sector and project experience from this sector would bring a lot of value.		Yes
Deloitte	1		Point 11	1	We request you to extend the date of submission of bid by 3 weeks.		Please see the new

							deadlines
Deloitte	2		2	2	We assume that Financial Bid will contain fee to be charged by Consulting company and Techno Commercial Bid will contain the Technical proposal. Please correct if the understanding is different.		Clarified in the meeting
Deloitte	3		2	2	Is the bid submission is only online or Will hard copy be accepted ? Or Will soft copy in the form of CD/ DVD will be accepted ?		Online submission only and hard copy as detailed in RFP
Deloitte	4		2	2	In which format proposal is expected, Word Doc or ppt ?		Doc is preferable
Deloitte	5	A	Introduction	4	Is the BI solution expected for analytics purpose also or only reporting purpose ?		Clarified in the meeting
Deloitte	6	B	Stage - 1 (Phase Zero)	5	Which are the functions/ departments to be considered for functional requirement gathering?		Depends on the consultant to identify the other stakeholders
Deloitte	7	B	Stage - 1 (Phase Zero)	5	Will the requirement gathering cover only senior management and middle management or operational management as well?		Depends on the consultant to identify the other stakeholders
Deloitte	8	B	Stage - 1 (Phase Zero)	5	What will be the approximate number of users of this envisaged enterprise EDW solution?		50
Deloitte	9	B	Stage - 1 (Phase Zero)	5	Will there be any external users of this solution? If yes, please provide details.		Not yet decided, but there will be some external users too
Deloitte	10	B	Stage - 1 (Phase Zero)	5	Please provide details of how existing system works for generating report? Please provide function/ department wise number of reports, number of users, source systems. Please provide following details for each of the existing reports: business purpose, me		Existing MIS caters to only some general and function specific requirements. To be determined in the project.
Deloitte	11	B	Stage - 1 (Phase Zero)	5	What will be maximum number of groups/ committees to whom workshop will be required ?		5 (approx)
Deloitte	12	B	Stage - 1 (Phase Zero)	5	What is the total number of Systems/ Applications being in use to be studied in the scope of Project ? Please provide details of such applications.		Clarified in the meeting
Deloitte	13	B	Stage - 1 (Phase Zero)	5	Will this solution involve any external data sources? If yes, provide details.		Yes.

Deloitte	14	B	Stage - 1 (Phase Zero)	5	Can we suggest a suitable duration for this Phase based on our experience and study or 3 months is fixed duration for this phase?	Stage-1 timeline will be 4 months instead of 3 months
Deloitte	15	B	Stage - 2 (Bid Process Management)	5	Assisting CTD & WTL in evaluating proposals and selecting System Integrator /vendors - Is it for Technical evaluation or also for Commercial evaluation? Does it include negotiation with Vendor also?	Assistance in evaluation. No negotiation.
Deloitte	16	B	Stage - 2 (Bid Process Management)	5	Assisting WTL & CTD in finalizing the Agreement between the CTD and the System Integrator/Vendors - Do we need to only assist the team in completing the Agreement or also needed to draft the Agreement copy?	Only assistance. No negotiation.
Deloitte	17	B	3 (Project Management)	6	Do we need to use our tools ? Or tools will be provided by WTL ?	WTL will not provide any tool
Deloitte	18	B	3 (Project Management)	6	UAT - We assume that preparation of Test Scenarios and Test cases will be responsibility of SI partner. Consultant will assist the team from Strategy and Plan perspective only.	Clarified in the meeting
Deloitte	19	B	3(Project Management)	6	Training - We assume that preparation of Training documents and set-up will be responsibility of SI partner.Consultant will assist the team from Strategy and Plan perspective only.	Clarified in the meeting
Deloitte	20	B	3 (Project Management)	6	Can we suggest a suitable duration for this Phase based on our experience or 6 months is fixed duration for this phase?	No Change
Deloitte	21	B	4 (Post Implementation Monitoring)	6	Does consultant need to monitor for a duration of 6 months, post Go-Live.	As per SoW
Deloitte	22	B	4 (Post Implementation Monitoring)	6	What will be the frequency of report submission?	Bi-monthly.
Deloitte	23	B	4 (Post Implementation Monitoring)	6	We assume that performance result will be prepared and shared by SI partner. Consultant will study and analyse those result and share the impact analysis with stakeholders.	As per SoW
Deloitte	24	C	Sl. No. 9	7	We request you to extend the date of submission of bid by 3 weeks.	Please see the new deadlines
Deloitte	25	C	Sl. No. 7	7	What will be the Last Date & time of submission of original Demand Draft/Pay Order for cost of Earnest Money Deposit (Off line)	Please see the new deadlines

Deloitte	26	C	Sl. No. 10	7	What will be the Bid opening date & time for Technical Proposals (Online)		Please see the new deadlines
Deloitte	27	D	EXISTENCE OF THE BIDDER - 1,2,3	8	Are these proofs required to submit along with the Proposal Document?		No Change
Deloitte	28	D	EXPERIENCE OF THE BIDDER - 4,5	8	Are these proofs required to submit along with the Proposal Document?		No Change
Deloitte	29	D	OTHERS-9	8	Is the certification from official mail id is acceptable? If No, then in which format it is acceptable ?		In the format provided by certifying authority
Deloitte	30	E	17. terms of payment	12	Can the payment schedule be discussed and mutually agreed upon?		Already clarified in the pre bid meeting
Deloitte	31	F	2.A	20	Under Clause 1 and 2, if there is more than 2 projects for each of the clause, will it be given advantage?		No
Deloitte	32	F	2.A	20	Will there be any advantage, if we submit more than 5 citations?		No advantage for citations other than asked in the RFP
Deloitte	33	F	3. FINAL EVALUATION	21	We suggest to have 80:20 weight-age for Techno Commercial Evaluation : Financial Evaluation. Rational - The scope mentioned in the RFP is an advisory assignment. Quality should be given very high priority in the technical area in such assignments. 60: 40		No change.
Deloitte	34	I		26	Can we share additional relevant citations, apart from the one mentioned in Clause F- Section 2 ?		you can share, but no additional marks will be given
Deloitte	35	J	Sr. 1, 2, 3 (Details mentioned under v)	27	We suggest more than 1 point for experience of heads in terms of their involvement in number of projects. Rational - Since it is an advisory assignment in addition to collaborating with SI partner and client, experience with more number of projects should		No change
Deloitte	36	J	Sr. 2,3	27	What is the advantage in scoring, if we extend the service of panel of Domain/ Technical experts rather than assigning only single Domain/ Technical expert		It is preferable to have the services of panel of experts, however no extra marks will be given for that