

**Expression of Interest for
Modernization of Existing Check-
posts of Commercial Tax Directorate,
Government of West Bengal**

**Expression of Interest
Dated: 09/02/2014**

**Commercial Tax Directorate
14, Beliaghata Road, Kolkata – 700 015**

SHORT EXPRESSION OF INTEREST NOTICE

Sealed Expression of Interest documents are invited for Implementation of Modernization of Existing Check Posts for Commercial Tax Directorate (CTD), Government of West Bengal from reputed Implementation partners having sufficient experience in modernizing check-posts

1.	Expression of Interest No. & Date	WBCTD/CP/1/2014
2.	Expression of Interest Version	1.0
3.	Brief description of material	Implementation of Modernization of Existing Check posts for Commercial Tax Directorate (CTD), Government of West Bengal
4.	Date of Publishing of the Expression of Interest Document & Website	13.02.2014 Websites- www.wbcomtax.gov.in , www.wtl.co.in
5.	Date and Time for submission of Queries	24.2.14 at 11.00 hrs; The queries shall be submitted in the format as provided in the EOI. Queries will be sent Mr. Arun Prasad Sen (sjc-isd.ctd-wb@nic.in) & Mr. Atanu Majumdar (majumder.ctax@nic.in). Each EoIder shall send only one e-mail containing the Pre-EoI Queries, as per format. In case of more than one e-mail, only the queries provided in the first e-mail shall be considered.
6.	EOI Meeting	27.2.14. at 11.00 hrs (Thursday)
7.	Publication of EOI with corrigendum (if required)	04.03.2014 at 18.00 hrs (Tuesday)
8.	Last date of submission of EOI	18.03.2014 till 14:00 (Tuesday)
9.	Date of opening of EOI	18.03.2014 at 15:00 (Tuesday)
10.	Submission & Opening venue of EOI	Office of Commissioner, Commercial Tax West Bengal Commercial Tax Directorate 14, Beliaghata Road Kolkata – 700 015
10.	Contact Persons	Mr. Arun Prasad Sen (sjc-isd.ctd-wb@nic.in) & Mr. Atanu Majumdar (majumder.ctax@nic.in)
Note:		Only those bidders, who participate in EOI, would be allowed to participate in subsequent stages of bidding process.

CONTENTS OF THE EXPRESSION OF INTEREST DOCUMENT

The Expression of Interest document comprises of the following:

1.0 INTRODUCTION & OBJECTIVE OF THE PROJECT

2.0 INSTRUCTION TO BIDDERS

3.0 SCOPE OF WORK

4.0 FORMS FOR EOI SUBMISSION

Form 1 BIDDER'S DETAILS

Form 2 ELIGIBILITY CRITERIA

Form 3 TECHNICAL CAPABILITY OF BIDDER

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Form 5 PROPOSED SOLUTION

Form 6 LIST OF DOCUMENTS SUBMITTED

Form 7 FORMAT FOR QUERY

DISCLAIMER:

The information contained in this Expression of Interest document (the “**EOI**”) or subsequently provided to **Bidder(s)**, whether verbally or in documentary or any other form by or on behalf of the Government of West Bengal (GoWB) or any of their employees is provided to Bidder(s) on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor invitation by the GoWB to the Bidders or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in making their technical and financial offers pursuant to this EOI (the “**EoI**”). This EOI includes statements, which reflect various assumptions and assessments arrived at by the GoWB in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This EOI may not be appropriate for all persons, and it is not possible for the GoWB, its employees to consider the technical capabilities, investment objectives, financial situation and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Bidder should, therefore, conduct its own investigations, studies and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions/assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Bidder(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. GoWB accepts no responsibility for the accuracy/ otherwise for any interpretation/ opinion on law expressed herein. GoWB, its employees make no representation or warranty and shall have no liability to any person, including any Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability.

General Information & Bidding Process

EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way in this Stage. GoWB also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Bidder upon the statements contained in this EOI. GoWB may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.

The issue of this EOI does not imply that GoWB is bound to select a Bidder or to appoint the Preferred Bidder, as the case may be, for the Project and GoWB reserves the right to reject all or any of the Bidders or Bids without assigning any reason whatsoever.

GoWB reserves all the rights to cancel, terminate, change or modify this procurement process and/or requirements of bidding stated in the EOI, at any time without assigning any reason or providing any notice and without accepting any liability for the same.

The Bidder shall bear all its costs associated with or relating to the preparation and submission of its EoI including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by GoWB or any other costs incurred in connection with or relating to its EoI. All such costs and expenses will remain with the Bidder and GoWB shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a Bidder in preparation or submission of the EoI, regardless of the conduct or outcome of the Bidding Process.

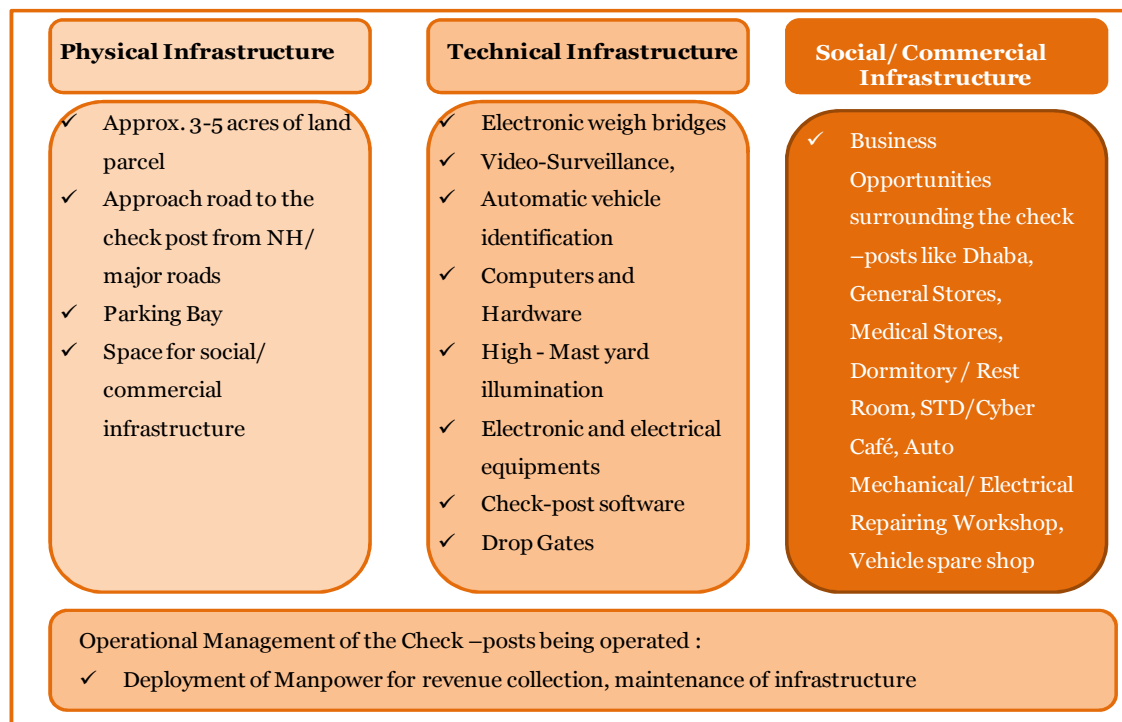
1. INTRODUCTION & OBJECTIVE OF THE PROJECT

1.1. INTRODUCTION

The Commercial Tax Directorate (CTD), headed by the Commissioner (CCT), works under Finance Department, Government of West Bengal (WB). The objective of the organization is revenue administration of the Acts of Commercial Taxes, Government of West Bengal. The CTD wants to undertake modernization of 7 of its major check posts by creation/ upgradation of physical/ technology infrastructure, incl. installation of state of art equipments, and proposes to develop the same by the private bidders. The O&M for these 7 check-posts including maintenance would be executed by the private party. The 7 check-posts envisaged to be modernized are Duburdih, Chichira, Baravisa and Boxirhat (on government land) and Sonakonia, Bastidanga and Chas More (on rented premises).

1.2. OBJECTIVE OF THE PROJECT

- Effective monitoring of movement of commodities / vehicles in and out of West Bengal
- Automated check-post operation for increased transparency and efficiency of the system
- Arrest revenue leakage through use of Modern technologies
- To stream line, co-ordinate and monitor activities related to Check post
- Increased monitoring and control of Goods vehicles to ensure compliance with laws
- Effective enforcement related activities, Effective enforcement of taxes while minimizing inconvenience and delays to traffic on the Highway



2. INSTRUCTION TO BIDDER

2.1. SEALING, MARKING AND SUBMISSION OF EOI

Interested Bidders shall submit their EoIs in separate sealed envelope super-scribed with EOI document number, check-post name, due date, Project name (Implementation of Modernization of Existing Check-posts of Commercial Tax Directorate, GoWB). **The bidders have to submit 1 EOI for each check post. If a bidder is bidding for all 7 check-post, they need to submit 7 EOIs.**

The bidder shall seal & mark the EOI as follows:

- A) EoI in one envelope super- scribed with words

“EoI for Modernization of Existing Check-posts of Commercial Tax Directorate, Government of West Bengal”.

- B) Soft copy of the full EoI documents to be submitted by the bidder in CD/DVD in one envelope super scribed with words.

“Soft Copy of EoI for Modernization of Existing Check-posts of Commercial Tax Directorate, Government of West Bengal”.

This soft copy is mandatory without which the EoI may not be considered.

- C) Both the envelopes shall be sealed in a covering envelop super-scribed with words

“Expression of Interest No: WBCTD/CP/1/2014 dated 09.02.2014, All Documents along with Soft copy in CD/DVD for Modernization of Existing Check-posts of Commercial Tax Directorate, Government of West Bengal”.

The covering envelope and forwarding letter of the proposal shall be addressed as follows:

**West Bengal Commercial Tax Directorate
14, Beliaghata Road
Kolkata - 700 015**

The sealed envelope containing above documents must be delivered to the Office of Addl CCT/ ISD, WBCTD, 3rd Floor, 14, Beliaghata Road, Kolkata - 700015 through speed post/Courier or personally submitted to the above office or his designated personnel on or before 14.00 hrs on 18.03.14 and collect a receipt for submission. No other mode of delivery shall be accepted. WBCTD will not be responsible for any postal delay.

2.2. QUERY

The last date of submission of queries is 24.02.2014 at 11.00 hrs. The queries shall be submitted in the format as provided in the EOI (Form 7). Queries will be sent to Mr. Arun Prasad Sen (sjc-isd.ctd-wb@nic.in) and Mr. Atanu Majumder (majumder.ctax@nic.in) Each Bidder shall send only one e-mail containing the EoI Queries, as per format.

2.3. FORMS AND FORMATS

The various inputs for the EoI are to be submitted in the format specified. The bidder shall use the forms, wherever specified, to provide relevant information. If form does not provide space for any required information, space at the end of the form or additional sheets shall be used to convey the said information.

2.4. PREPARATION OF EXPRESSION OF INTEREST

Expression of Interest shall be submitted in accordance with the following instructions:

- a) Expression of Interests shall be submitted in the prescribed forms. All signatures shall be in longhand. Expression of Interests shall not contain any recapitulation of the work to be done. No written, oral, telegraphic or telephonic proposals for modifications will be acceptable.
- b) Expression of Interests shall be delivered to the office as notified on or before the date and time set for the opening of Expression of Interests. The packet of documents including the Expression of Interest shall be enclosed in sealed envelope having the title of the work and the name of the bidder.
- c) Each and every page of the Expression of Interest document must be signed with company seal by the bidder.

2.5. SITE INSPECTION

Bidder can inspect (at their own cost) the sites if required, for which they have to take necessary permission from WBCTD.

2.6. PARTICIPATION IN SUBSEQUENT STAGES OF BIDDING

Only those bidders, who participate in EOI, would be allowed to participate in subsequent stages of bidding process. The final bidding modalities and the nature of development at individual check-posts would be decided after internal assessment of commercial tax directorate (WBCTD) in view of proposals received as a response to this EOI. Based on the inputs received from interested bidders, WBCTD may at a later stage decide to restrict the maximum number of check-posts that may be awarded to a single bidder, for modernization. The WBCTD may also decide not to proceed with further stages of bidding in case suitable responses are not elicited from the bidders for 1 or more check-posts. Considering the nature of check-post differs from others, based on the inputs received, different bidding criteria may be evolved for different check-posts. Evaluation criteria will be finalised in the further stages of bidding process.

2.7. ELIGIBILITY CRITERIA

- a) The bidder shall be a registered firm in India under the company's act and should have been in the business for a period more than three years. Photocopy of Memorandum / Articles of Associations/ Certificate of incorporation should be submitted. Consortium of firms (as defined in Section 2.8 page 8) would also be allowed.
- b) The bidder should have a registered office and operations in India. Valid proof should be submitted along with the bid
- c) The Bidder should have been operating in India for the last three financial years (FY 10-11, FY 11-12 & FY 12-13). Documentary evidence to be submitted.
- d) The bidder should have valid VAT Registration Certificate, Service Tax Registration Certificate, PAN card & Trade License. Bidder shall have to submit photocopy of the documents.

- e) The Net Worth of the Bidder must be positive as per the last audited Balance Sheet. The bidder should have an annual turnover of not less than Rs.5 Crores each in the last three financial years (FY – 2010-11, 2011-12 & 2012-13). Bidder shall have to submit photocopy of Audited Annual Account. Chartered Accountant Certificate for Net Worth should be submitted.
- f) The bidder shall not have been blacklisted by any State/Central Government or PSU Organization or bilateral/multilateral funding agencies for breach of ethical conduct or fraudulent practices as on date of submission of the proposal. Declaration on bidder's letter head to be submitted.

2.8. CONSORTIUM

- a) Considering the wide variety of skills and resources needed to implement the Modernization of Existing Check-posts Project, a group of Companies are allowed to come together and bid for this project as a consortium. However, the following must be noted with respect to the Consortium:
 - b) Only Prime Bidder will submit the response to EOI
 - c) A Sole Bidder/ Prime Bidder cannot be a member of any other consortium. However a member (other than Prime Bidder) of a consortium can be a member of more than one consortium.
 - d) In case of a consortium, the Prime bidder would need to submit a Consortium Agreement duly executed with the other consortium members for the contract clearly indicating the division of work with respect to the Scope of Work (naming relevant clauses and sub-clauses) and their relationship. Consortium Agreement must be prepared on a stamp paper of requisite value.
 - e) Consortium Agreement executed by the Prime bidder and consortium members must also be addressed to the WBCTD clearly stating that the Agreement is applicable to this EOI and subsequently RFP and shall be binding on them for the contract period. Notwithstanding the Consortium Agreement, the responsibility of completion of job under this contract will be with the Prime bidder.
 - f) The arrangement among the members of the Consortium shall be disclosed in the Proposal and binding on the members and no change in role and responsibility of the members would be accepted after the submission of the Proposal and till the completion of the Contract Agreement.
 - g) The Prime Bidder shall respond to all queries and clarifications and ensure compliance to Proposal Process requirements.
 - h) No change in the composition of a Bidder will be permitted by WBCTD during the validity period of the Proposal
 - i) Change in members of the consortium of the successful bidder will be allowed only with prior approval of the WBCTD.
 - j) If at any stage of EOI/ subsequently RFP process or during the period of the Contract Agreement, any suppression/ falsification of information with respect to the above

conditions is brought to the knowledge of the WBCTD, then the WBCTD shall have the right to reject the Proposal or terminate the Contract Agreement, as the case may be, without any compensation to the Prime bidder.

3. SCOPE OF WORK

WBCTD has decided to modernise the existing check-posts (CPs) at:

Sl #	Name of Check-post	Located on Government Land/ rented premise	Referred as
1.	Chichira, Boxirhat, Barobisha and Duburdih	Government Land	CP Category G
2.	Sonakonia, Bastidanga (Dalkhola) and Chas More	Rented Premise	CP Category R

Therefore, the potential bidders would have to propose modernisation solution at existing land for these 7 CPs. Each bidder should submit 7 proposals if it wants to bid for the all check-posts. They can however submit (1-7) nos. of proposals; based on the number of CPs they are interested to bid for.

The bidders are also at liberty to propose additional land, if available with them, in the proximity/ vicinity of the existing check-posts for creation of the required facilities. If the bidders propose such site, they should submit the individual site plans with quantity of land, and ownership details, along with it.

A full scale modern check-post should comprise of physical infrastructure, technology infrastructure and social infrastructure. The success of a modernized check-post is dependent on the following attributes of physical, technology and social infrastructure. The following table denotes the envisaged scenario at a modernised check-post and the purpose of each of the items therein:

Sl #	Physical Infrastructure	Purpose
1.	Approach lanes before and after the check post areas	Decongestion at the check post
2.	Warehousing facility and space	Loading/ Unloading and storage of goods based on the assessment of Commercial Tax directorate
3.	Implementation of RFID technology	Identification of vehicles is an efficient solution for the operations of the Border Check Post
4.	Parking space	Parking facility for vehicles

Sl #	Technology Infrastructure	Purpose
1.	Electronic Display Panel, (Located at the CP)	Displays the permissible weight, overload weight and penalty amount for the driver's convenience
2.	Electronic Weighbridge (Located at CP)	Weighs the vehicle standing atop and weigh in motion. The weight is captured by the computer for checking overloading. Transmit to Control Room via leased lines

SI #	Technology Infrastructure	Purpose
3.	Video Camera, Video Server, License Plate Tracking System (Located at CP)	Capture images of lanes, license plates –Transmit to Control Room via leased lines connected to the Video Server and using the License Plate Tracking system software. Video Camera controlled Surveillance System giving the online data to Central Control Room Vehicle Registration Number Recording System to electronically capture image of a vehicle and its registration number as displayed on its number plate. Electronically scan the waybill, TD, and tax invoice,
4.	Computers & Printers, (Located at each lane of the CP)	Receives the vehicle details from central server, weight from weighbridge and computes penalty, if any, for non-payment of tax and overload. Penalty receipt is prepared and printed at the end of processing.
5.	Sensor controlled barriers	Allows exit of vehicle after completion of check post transaction
6.	Central Database Server (Located at Control Room in HQ)	Retrieve vehicle details from database using the license number. To be transmitted via leased lines.
7.	Bar Code Scanning	Bar Code reading facilities, connected to the computers at Check-post and central server

SI #	Social Infrastructure	Purpose
1.	Toilet	Toilet and washrooms for men/ women
2.	Resting Space	A place where patrol men/ women, and officials can rest after working hours
3.	Canteen/ Dhaba	For refreshments and food to check-post staff and vehicle drivers etc.

The above physical, technology and social interventions are indicative and the bidders are requested to propose feasible solutions with additional items (if any) at the existing check-posts at these 7 locations. They should also specifically mention items which are not possible due to space constraints at the existing locations.

Overview of Post Implementation Services (Operations and Maintenance Phase):

An indicative list of activities and nature of support to be provided at all the 7 CPs is mentioned below:

1. The bidder would deploy resources to maintain the check-posts. Only the statutory duties would be performed by WBCTD personnel.
2. The successful bidders would be authorized to collect proposed user fee from the vehicles as prescribed by Finance department, GoWB. The scope of the private party would include:
 - a. Security
 - b. Collection of user fee
 - c. Loading/ unloading of goods

- d. Maintenance of Generator services
- e. Lane management
- f. Booth management
- g. Checking of vehicles
- h. Bar code reading of Transit Declarations/ Way Bill
- i. Generation of reports for check-post
- j. Cleaning and maintenance operations
- k. Maintenance of other services at the check-post

Timelines:

Sl #	Phase	Current State infrastructure	Timelines	Remarks
1.	Phase 1	Commissioning of Infrastructure, Equipments at the Check-posts and Development of buildings, repairs, and construction of approach roads, other civil and electrical works.	3 months	The bidders would have to propose their expected timelines for execution of the project in the EoI submitted.
2.	Phase 2	Operations and maintenance of the commissioned infrastructure.	To be decided	

Existing Check-posts (Current State and Traffic Volumes):

The current state infrastructure and traffic volumes at the 7 check-posts are as follows:

Sl #	Check-Posts	District	CP on Govt land (Yes/No)	Current State infrastructure	Traffic Volume
1.	Chichira (NH6)	Midnapore (W)	Yes	The CP has a non function go-down and checking shed with platform and a dilapidated building for accommodation of officials The CP does not have weighbridge, Unscientific checking at the gates	Incoming Approx. 250-300 per day Outgoing 250-300 per day
2.	Boxirhat (On NH31)	Cooch Behar	No ; Approx. 0.97 acre on 1 side of road is available at 0.5-0.6 km towards Cooch behar from this CP. In 1996-1997 it was acquired by WBCTD	Located on a 2 lane road, The check-post is on a market place 15 feet -20 feet from the road NH is planned to be widened. The alternate site at a distance of 0.6 km may be evaluated The CP does not have weighbridge, checking shed with platform, go-down	Incoming Approx. 650 per day Outgoing 650 per day
3.	Barobisha (NH31C)	Cooch Behar	Yes	The existing check-post is next to East-West road corridor; There are 3 buildings on govt land as detailed below: 1 st Building --> GF - police quarter (on duty), 1F – Officers residence, mess 2 nd Building --> GF – Officers office, Computer room; 1F – ACTO residence 3 rd Building (largest of the 3) GF – Godown; 1F – Patrol men’s room	Traffic Incoming – 450 per day Outgoing – 400 per day
4.	Duburdih (NH2)	Burdwan	Yes	The incoming and outgoing are separate. Outgoing lane is at a distance from existing CP. Approx 3.5 acre of land is available. Some of part of is encroached. An estimate of 40 lakhs has been given by the Zilla parishad to make checking shed with platform The CP does not have weighbridge, checking shed with platform, go-down	Traffic Incoming – 1800-2000 per day Outgoing – 1800-2000 per day
5.	Sonakonia (NH60)	Midnapore (W)	No	The existing check-post is on a rented premise. The premise has space between the CP and the NH60.	Traffic Incoming – 850-90 per day

SI #	Check-Posts	District	CP on Govt land (Yes/No)	Current State infrastructure	Traffic Volume
				The current least period is for 3 years. State of art building for residence of check-post officials and the check-post rooms. The CP does not have weighbridge, checking shed with platform, go-down	Outgoing – 850-900 per day
6.	Bastidanga	Dinajpur (S)	No* (to be notified as 14 th check-post)	This check-post is yet to be notified formally as a check-post. The present check-post at Dalkhola does not have land available for modernization. The CP does not have weighbridge, checking shed with platform, go-down	Incoming – 800 per day Outgoing – 800 per day
7.	Chas More (NH32)	Purulia	No (Rented)	The existing CP is 7 kms inside the West Bengal border in approx 10 cottahs of land. There is water-logging problem, as NH32 is at a higher elevation. There is approx. 20-30 feet road next to the highway. A part of this land is encroached. There is also a railway line (100 metres) in-front of the check-post. The CP does not have weighbridge, checking shed with platform, go-down	700-800 vehicle incoming 500 vehicle outgoing

The bidders are requested to visit the 7 Check-posts and get necessary information as per requirement before submitting the EOI response

Existing Check-posts (Geographic Locations):

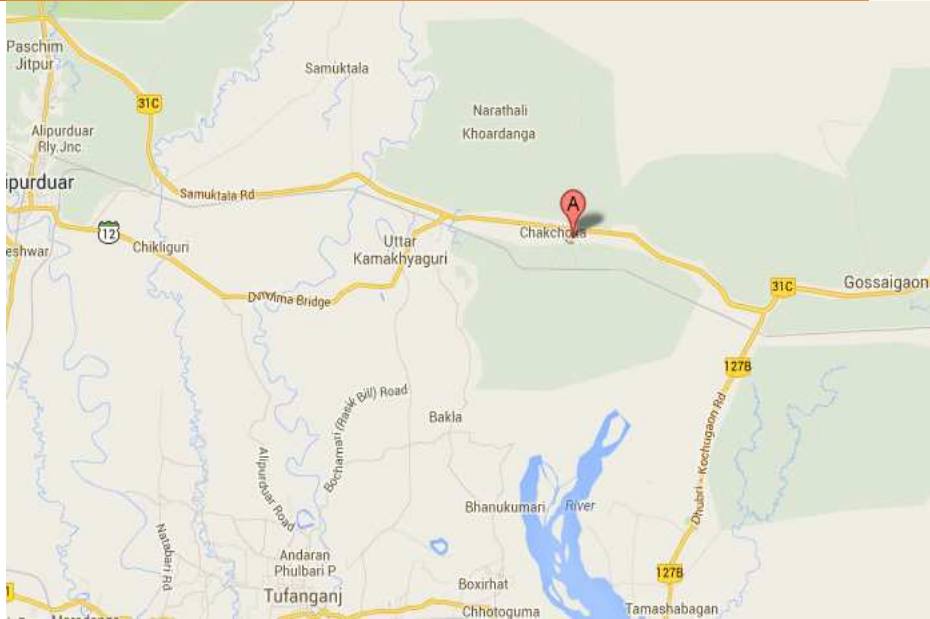
1.	Chichira	Midnapore (W)
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2.	Boxirhat	Cooch Behar
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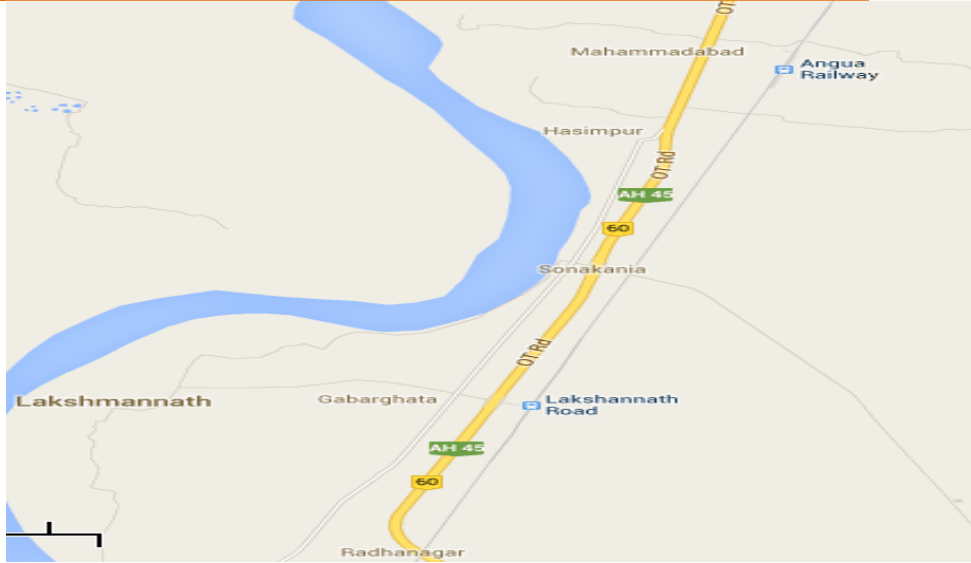
3.	Barobisha	Cooch Behar
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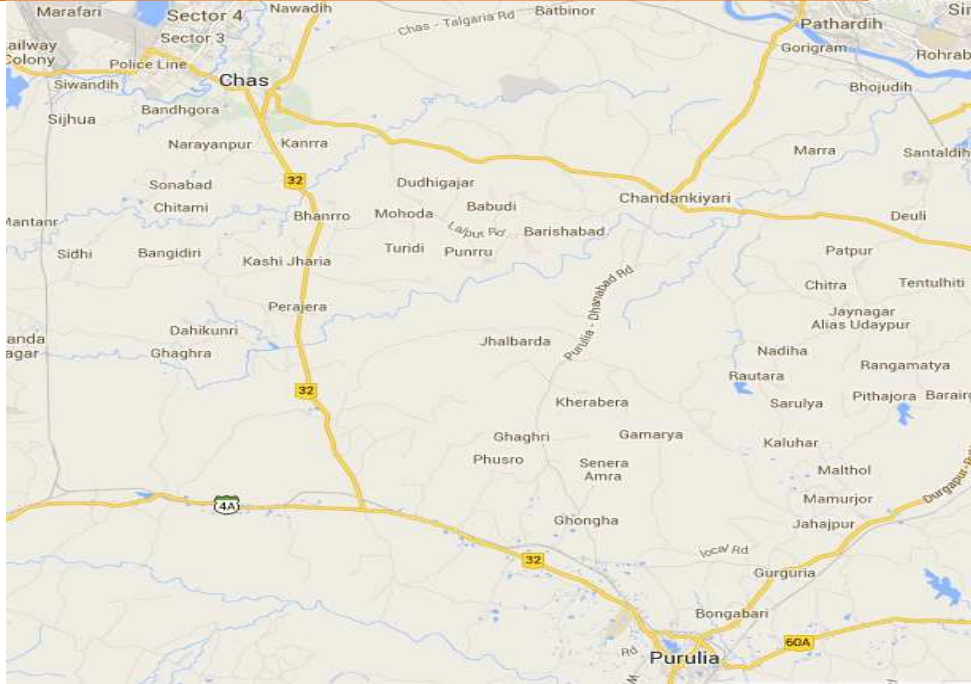
4.	Duburdih	Burdwan
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5.	Sonakonia	Midnapore (W)
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6.	Chas More	Purulia
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7.	Bastidanga (Dalkhola)	Dinajpur (S)
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FORM – 1

FORMAT FOR BIDDER'S DETAILS

1	Name of the Firm	
2	Registered Office Address	
	Contact Number	
	Fax Number	
	E-mail	
3	Correspondence / Contact address	
	Name & Designation of Contact person	
	Address	
	Contact Number	
	Fax Number	
4	E-mail	
	Is the firm	
	<ul style="list-style-type: none">▪ a registered company▪ a Government/ Public Sector Undertaking▪ a propriety firm▪ a partnership firm (if yes, give partnership deed)▪ a limited company or limited corporation;	
	If yes, submit documentary proof	
5	Is the firm registered with Sales Tax department? If yes, submit valid VAT Registration certificate.	
6	Is the firm registered for Service Tax with Central Excise Department (Service Tax Cell)? If yes, submit valid Service Tax registration certificate.	
7	How many years has your organization been in business under your present name?	
8	List the major clients with whom your organization has been / is currently associated.	
9	Have you in any capacity failed any work awarded to you? (If so, give the name of project and reason for not completing the work)	

Authorized Signatory (Signature In full): _____

Name and title of Signatory: _____

Company Rubber Stamp: _____

FORM - 2

ELIGIBILITY CRITERIA

Sl #	Criteria	Documents to be submitted	Document Submitted (Yes / No)	Reference Page No.
1	The bidder shall be a registered firm in India under the company's act and should have been in the business for a period more than three years. Photocopy of Memorandum / Articles of Associations/ Certificate of incorporation should be submitted.	Memorandum / Articles of Associations/ Certificate of incorporation/ Consortium agreement#		
2	The bidder should have a registered office and operations in India. Valid proof should be submitted along with the bid	Documentary Proof		
3	The Bidder should have been operating in India for the last three financial years (FY 10-11, FY 11-12 & FY 12-13). Documentary evidence to be submitted.	Photo-copy of Work order copy		
4	The bidder should have valid VAT Registration Certificate, Service Tax Registration Certificate, PAN card & Trade License. Bidder shall have to submit photocopy of the documents.	Photo copy of documents		
5	The Net Worth of the Bidder must be positive as per the last audited Balance Sheet. The bidder should have an annual turnover of not less than Rs.5 Crores each in the last three financial years (FY – 2010-11, 2011-12 & 2012-13). Bidder shall have to submit photocopy of Audited Annual Account. Chartered Accountant Certificate for Net Worth should be submitted.	Submitted photocopy of Audited balance sheet for turnover & Chartered Accountant Certificate for Net Worth should be submitted.		
6	The bidder shall not have been blacklisted by any State/Central Government or PSU Organization or bilateral/multilateral funding agencies for breach of ethical conduct or fraudulent practices as on date of submission of the proposal. Declaration on bidder's letter head to be submitted.	Declaration on Letter Head		

In case of consortium, the above documents should be submitted for all participating firms of the consortium

Authorized Signatory (Signature In full): _____

Name and title of Signatory: _____

Stamp of Company: _____

FORM – 3
FORMAT FOR TECHNICAL CAPABILITY OF BIDDER

#	Criteria/ Sub-Criteria	Description	Page #
A	Past Experience		
A1	Experience in Modernizing Check-posts (Number of implementation of modernizing the check-posts / creating green-field check posts in India)	Citations showcasing experience as bidder for modernisation of check-posts in other states in India. The citations should be given a) Project Location (State) b) Project Name c) Start Date d) End Date / Status e) Brief description of project & scope of work (implementation, operation & maintenance) f) Approx value of the project g) Contact details of the Customer	
A2	Experience in Modernizing Check-posts (Value of Projects executed)	Citations showcasing experience as bidder for modernisation of check-posts with project value \geq INR 2 Crores, for each state.	
A3	Profile of the Bidding Organization	Bidder's Organizational and Operational Capacity to undertake such project. Operational Network in West Bengal (Y/N)	

Authorized Signatory (Signature In full): _____

Name and title of Signatory: _____

Stamp of the Company: _____

Note:

- A. Type of Project shall indicate the modernisation of check-posts in other states in India
- B. Scope of work shall indicate whether it is implementation, Operation or maintenance.
- C. Submit Customer Order Copy details of the order indicating the project value, customer contact details etc.
- D. In case the bidder does not have any past experience, A1 and A2 may be kept blank.

FORM – 4
FORMAT FOR FINANCIAL CAPABILITY OF BIDDER

FINANCIAL INFORMATION

Name of the Bidder

Sl. #	Description	Annual Turnover (Rs. / Crores)		
		2010-11	2011-12	2012-13
1	Turnover			
2	Net Worth			

Authorized Signatory (Signature In full): _____

Name and title of Signatory: _____

Stamp of the Company: _____

FORM - 5

PROPOSED SOLUTION

Bidders are required to propose solution in line with the proposed requirements addressed in different parts of the EOI, and also propose infrastructure requirements for each check-post. This form should contain the bidder's proposition to the specifications as defined in the Bill of Materials for each check-post based on its assessment of the land available at the existing check-posts. Only those bidders, who participate in EOI, would be allowed to participate in later stages of bidding process.

The bidder should also submit an approach and methodology (A&M), consisting of the implementation methodology in line with the requirement. The important parameters that should be addressed are:

- Concept Plan for each check-post, separately outlining the services to be provided and detailed layout
- Proper understanding on the objectives of this project
- Implementation strategy and approach towards meeting the objectives,
- Feasible items in Bill of Material that can be executed for each Check-post based on due diligence of the bidders
- Revenue model/ profitability of the project along with expected contract period. The bidder should specifically mention the revenue that may be shared with the government
- Proposed user fees per commercial vehicle for each of the check-post
- Timelines for Design, Implementation and post implementation support
- Innovative Technology solutions

BILL OF MATERIAL

This is an illustrative list of Bill of Material. The bidder should propose feasible items that can be executed, for each check post based on their assessment. The bidders should submit the proposed solution with a detailed approach and feasible execution plan of the various components of Bill of Material for each Check-post, based on the current state of infrastructure and land availability.

The bidder may propose additional land, if available with them, in the proximity/ vicinity of the existing check-posts for creation of the required facilities. The below given Bill of Material should be submitted individually for each check-post that the bidder wants to bid for. viz: If the bidder is interested in bidding for all 7 check-posts, then 7 unique BOM should be proposed by the bidder after conducting feasibility analysis.

Sl #	Nature of Work & Items Required	Feasible (Yes/ No)
Name of the Check-post:		
Design, Engineering, Procurement, Construction, Upgradation & Maintenance		
Check Post Operation Area		
1.	Checking Platform with shed	
2.	Warehouse	
3.	Fee Collection Booth	
4.	Cabin at Entry and Exit	
5.	Operational Area – In Direction Lanes	
6.	Operational Area – Out Direction Lanes	
7.	Connecting Road to Lanes – Gate to Lanes – In Direction	
8.	Connecting Road to Lanes – Gate to Lanes – Out Direction	
9.	Raised Shoulders	
10.	Land Scaping	
11.	Land Filling	
12.	Rain Water Harvesting	

Sl #	Nature of Work & Items Required	Feasible (Yes/ No)
Name of the Check-post:		
13.	Road Signage and Safety Features	
14.	Advertise boards and informatory signs	
15.	Lane divider	
Facilities after Check-post		
16.	Toilet Block & Drinking Water Facilities	
17.	Compound Wall covering entire Check Post Area	
18.	Open Paved Parking Yard	
19.	Restaurant, PCO,ATM Counter etc	
20.	Road Signage	
21.	Advertise boards and informatory signs	
Electrical (External)		
22.	High mast light	
23.	Area/Street light	
24.	Transformer substation	
25.	DG set	
26.	Domestic water pumps	
27.	EPBAX Telephone/CCTV system	
28.	Lightning Protection system	
Water Supply & Sanitary		
29.	Bore well 150mm diameter	
30.	Sump	
31.	Over head tank	
32.	Distribution pipe lines and valves	
33.	Septic tank and Sewerage System	
Fire Fighting system		
34.	Fire Fighting system	
Mechanical		
35.	Water tanker with sprinkler	
36.	Mechanical broom	
Electrical Equipments		
37.	Surveillance Camera with Keyboard, Monitor	
38.	Barrier Gates with loop and infrared sensors	
39.	UPS	
40.	Public Address System with all Hardware & Software License	
41.	Electronic weigh-in-motion with Display	
42.	Lane Controller with Image Grabber and I/O electronics	
43.	Over Head Lane Signal	
44.	Automatic Number Plate Recognition System	
45.	Traffic Signals (Red & Green) with Cables	
46.	Siren on Lanes	
47.	Amber light on Lanes	
48.	Fire Prevention Cylinder	
IT Equipments		
49.	Surveillance Camera	
50.	Intercom Phone	

EOI Presentation

The bidders would portray their understanding of the scope of work, proposed solution approach and methodology for the same. The presentation would specially focus on revenue recovery mechanism incl. the proposed heads from which the private party intends to collect revenue at

each check-post.

FORM – 6

LIST OF DOCUMENTS SUBMITTED

Sl. #	Name of Documents	Enclosed (Y/N)	Page No.
1.	Bidder's Details (Form 1)		
2.	Eligibility Criteria (Form 2) along with all relevant documents		
3.	Technical Capability of bidder (Form 3)		
4.	Financial Capability of Bidder (Form 4)		
5.	Proposed Solution (Form 5)		

Note: The bidders are expected to respond to the EOI using the forms given in this section. The EOI shall comprise of filled-in forms 1-6.

Authorized Signatory (Signature In full): _____

Name and title of Signatory: _____

Stamp of Company: _____

FORM - 7
FORMAT FOR QUERY

Name of the Bidder:

Expression of Interest:

Queries

Sl. #	Section No.	Clause No.	Page No.	Queries

Note: The filled form to be submitted in XLS Format. There is a cut-off date for receiving of queries before Meeting. Queries received after the cutoff period will not be accepted. WBCTD reserves the right to respond all queries over e-mail.

Authorized Signatory (Signature In full): _____

Name and title of Signatory: _____

Company Rubber Stamp: _____

