## **NOTICE INVITING e-TENDER**

Online Tender documents are engagement of Transaction Advisor / Consultant for implementation of Business Intelligence (BI) Tools for the Directorate of Commercial Taxes, GoWB from reputed consultant firm having sufficient experience and credentials for successful completion of "Similar Nature" of work in a Government Department/PSU/Autonomous Body or any reputed organization.

1.	Tender No. & Date	WTL/CT/BIC/13-14/008 dated 16.01.14.
2.	Tender Version	1.0
3.	Brief description of material	Engagement of Transaction Advisor / Consultant for implementation of Business Intelligence (BI) Tools for the Directorate of Commercial Taxes, GoWB
4.	Tender document Fee	Rs.6,000.00 (Rupees Six thousand only) in the form of Demand Draft from any Scheduled bank in favour of Webel Technology Limited payable at Kolkata
5.	Earnest Money Deposit	Rs.100000.00 (Rupees One lakhs only) in the form of Demand Draft from any Scheduled bank in favour of Webel Technology Limited payable at Kolkata
6.	Date of Downloading / Sale of the Tender Document	16.01.2014. Websites - <u>www.wtl.co.in</u> , <u>www.wbcomtax.gov.in</u> & <u>https://wbtenders.gov.in</u>
7.	Date and Time for submission of Pre-Bid Queries	22.01.2014 at 17.30 hrs  The queries shall be submitted in the format as provided in off line (Section – Q). Queries will be sent to Mr. Arunava Saha, Manager (Purchase) (wtlpurchase@gmail.com) & copy to Mr. P. S. Mitra, Deputy Manager (psmitra@yahoo.com) / Mr. D. Majumdar, Project Assistant (debasis.wtl@rediffmail.com)  Each Bidder shall send only one e-mail containing the Pre-Bid Queries, as per format. In case of more than one e-mail, only the queries provided in the first e-mail shall be considered.
8.	Date & time of Pre-Bid Meeting	<ul> <li>27.01.2014 at 15.00 hrs</li> <li>Only two persons for each intending bidder's organization will be allowed to attend the Pre Bid Meeting.</li> <li>The person should have proper authorization in respective company Letter Head.</li> <li>Bidders who will submit the Tender document fee before the Pre Bid Meeting will be allowed to attend the meeting.</li> </ul>
9.	Bid Submission Start date & time	29.01.2014 at 15.00.hrs.
10.	Last date & time of EMD & Tender document Fee submission	04.02.2014 at 17.30.hrs.
11.	Last date & time of Bid Submission	04.02.2014 at 15.00.hrs.
12.	Date & time of Technical Bid opening	06.02.2014 at 15.00.hrs.
13.	Venue of Pre-Bid Meeting & Submission EMD & Tender document Fee	WEBEL TECHNOLOGY LIMITED (A Govt. of West Bengal Undertaking) Plot - 5, Block – BP, Sector – V, Salt Lake City, Kolkata – 700091.
14.	Contact Persons	Mr. Arunava Saha – 23673403-06 (Extn – 212) Mr. P. S. Mitra – 23673403-06 (Extn – 214) Mr. Debasis Majumdar – 23673403-06 (Extn – 227)

- 1. This is an e-Tender. Intending bidder may download the tender documents from the website https://wbtenders.gov.in directly with the help of Digital Signature Certificate. Necessary cost of tender documents (tender fees) may be remitted through Demand Draft issued from any Scheduled Bank in favour of "Webel Technology Limited", payable at Kolkata and also to be documented through e-filling. Cost of Earnest Money Deposit (EMD) may be remitted through Demand Draft issued from any Scheduled Bank in favour of "Webel Technology Limited", payable at Kolkata and also to be documented through e-filling. The original Demand Draft against tender fees & Earnest Money Deposit (EMD) should be submitted physically to the Manager (Purchase)/Manager (Finance), Webel Technology Limited, Plot 5, Block BP, Sector-V, Salt Lake City, Kolkata-700 091 under sealed cover on or before 17:30 Hrs of 04.02.2014.
- 2. Both Techno Commercial Bid and Financial Bid are to be submitted concurrently duly digitally signed in the website <a href="https://wbtenders.gov.in">https://wbtenders.gov.in</a>
- 3. Tender documents may be downloaded from website and submission of Techno Commercial Bid and Financial Bid will be done as per Time Schedule stated in Section C of this Tender Document.
- 4. The Financial Bid of the prospective Bidder will be considered only if the Techno Commercial Bid of the bidder is found qualified by the Tender Committee. The decision of the 'Tender Committee' will be final and absolute in this respect. The list of Qualified Bidders will be displayed in the website.

# **CONTENTS OF THE TENDER DOCUMENT**

The Tender document comprises of the following:

SECTION – A	INTRODUCTION & OBJECTIVE OF THE PROJECT
SECTION – B	SCOPE OF WORK & RESPONSIBILITY
SECTION – C	DATE AND TIME SHEDULE
SECTION – D	ELIGIBILITY CRITERIA
SECTION – E	INSTRUCTION TO BIDDER
SECTION – F	TECHNO COMMERCIAL EVALUATION & AWARDING OF CONTRACT
SECTION – G	BID FORM
SECTION – H	GUIDANCE FOR E-TENDERING
SECTION – I	FORMAT FOR TECHNICAL CAPABILITY OF BIDDER
SECTION – J	FORMAT FOR MANPOWER DETAILS
SECTION – K	FORMAT FOR FINANCIAL CAPABILITY OF BIDDER
SECTION – L	FORMAT FOR BIDDER'S DETAILS
SECTION – M	FORMAT FOR PRE-BID MEETING QUERY
SECTION – N	PROFORMA FOR PERFORMANCE BANK GUARANTEE
SECTION – O	DETAILED BREAKUP OF BOQ
SECTION - P	DECLARATION OF ELIGIBILITY CRITERIA

## **SECTION - A**

## **INTRODUCTION & OBJECTIVE OF THE PROJECT**

## **INTRODUCTION**

Webel Technology Ltd. will engage a Transaction Advisor / Consultant for analysis of requirement, preparation of DPR, Bid Process Management including RFP and Project Management in respect of implementation of Business Intelligence (BI) tools for the Directorate of Commercial Taxes, GoWB.

Directorate of Commercial Taxes, Government of WB intends to build an Enterprise Wide Data Warehouse (EDW) with Business Intelligence (BI) Solution utilising Information Technology in order to achieve the following parameters:-

- Planning and Forecasting of revenue.
- Maximising the revenues in a fair, equitable and efficient manner.
- Administering the Government's economic, tariff and trade policies with a pragmatic approach.
- Creating a climate for voluntary compliance by providing guidance and building mutual trust.

## **OBJECTIVE OF THE PROJECT**

Commercial Taxes is a Mission Mode Project of the State being included in the National e-Governance Plan (NeGP) of the Government of India.

The Directorate of Commercial Taxes, West Bengal has so far rolled out a large number of online services for the benefit of the taxpayers/ citizen. Few of such services are:- (a) online filing of Returns, (b) online payment of Commercial Taxes, (c) online registration under VAT law, (d) online generation of Way Bills, (f) online generation of CST related Forms, (g) online Transit Declaration, (h) dealers' profile online, (i) online VAT refund and payment of refund through ECS, (k) Online application under Industrial Promotion Assistance Scheme. (l) Online services relating to Tax Deduction at Source (TDS), (m) On-line grievance monitoring, (n) Self-creation of User-id and Password for accessing e-services, (o) usual portal services, etc.

The initiative for implementation of a Data quality, Integration, Reporting and Business Intelligence is to enhance West Bengal Commercial Tax to Analyze economic parameters to set targets for revenue collection, Reducing operating costs, Improving customer experience, Provide decision support across divisions of the West Bengal Commercial Tax, Enhance taxpayer services to promote self-assessment and taxpayer compliance, Expansion of taxpayer base and to prevent revenue leakages /tax evasion and Streamline and/or support existing procedures of the various decisions.

## **SECTION - B**

## **SCOPE OF WORK & RESPONSIBILITY**

The Directorate of Commercial Taxes is intending to engage a Transaction Advisor / Consultant who can provide professional & objective advice to the DCT on the best practice in Enterprise-wide Data Warehouse Solution with Business Intelligence including analysis of requirement with proof of concept, preparation of DPR, FRS & RFP, Bid Processing and Project Management in respect of implementation of Business Intelligence (B.I) tools for the Directorate of Commercial Taxes, GoWB. Transaction Advisor / Consultant to make presentations / demos / workshops to different groups of users / committees as and when required by the Directorate of Commercial Taxes.

The Scope of Work of Transaction Advisor / Consultant includes but not limited to the following which are divided into different stages as below:

Stage	Scope of Work	Deliverables	Time line
1 (Phase Zero)	• Analysis of Requirement of EDW & BI etc. by studying the existing systems of Directorate of Commercial Taxes, GoWB.  Discussing with the functional heads/teams and determining the functionalities required from the solution in order to achieve the objectives.	FRS documents including detailed report requirements	3 months
	Defining the Enterprise wide Data Warehouse and Business Intelligence (BI) architecture along with Network & Security architecture.	Detailed architecture documents	
	• Comparison/analysis of suitable Enterprise Wide Data Ware House (EDW) and Business Intelligence (BI) solutions.	Comparison/analysis documents of different EDW/BI solution options of suitable product	
	• Developing a Proof of Concept (PoC)	Demonstration of PoC	
	• Preparation of the Detailed Project Report (DPR) including Project implementation plan and approach	DPR	
2 (Bid Process Management)	<ul> <li>Preparation of RFP</li> <li>Assisting CTD &amp; WTL in evaluating proposals and selecting System Integrator /vendors</li> </ul>	RFP Evaluation Report of proposals submitted by System Integrator /vendors	2 months
	Assisting WTL & CTD in finalizing the agreement between the CTD and the System Integrator/Vendors		

3 (Project Management)	Manage and monitor all the implementation stages & activities and ensure successful implementation of the Project.	Project status reports at periodic intervals	6 months
	• Review and finalization of System Requirements Specifications (SRS) developed by the System Integrator.	Review reports	
	Reviewing the solution design proposed	Review reports	
	• Defining UAT plan and methodology for UAT. Reviewing the UAT Results and suggest corrective measures. Assist CTD in the User Acceptance Sign off.	UAT strategy & plan	
	To develop a comprehensive training & capacity building strategy & plan	Capacity building strategy & plan	
	To assist the System Integrator in developing a comprehensive go-live strategy	Go-live Plan	
	To assist the System Integrator in developing post implementation support strategy & plan	Support strategy & plan	
4 (Post Implementation Monitoring)	Monitoring Live operation of the implemented solution	Performance evaluation reports & impact analysis of the solution at periodic intervals	6 months
5 (Project Closure)	Project sign off	Project closure report along with suggested improvement plan	

# SECTION - C

# **DATE AND TIME SCHEDULE**

Sl. No.	Particulars	Date & Time
1	Date of uploading of N.I.T. & other Documents (online) (Publishing Date)	16.01.2014 & 17.00 hrs
2	Documents download/sale start date (Online)	16.01.2014 & 17.00 hrs
3	Last Date and time of sending the queries (Offline)	22.01.2014 & 17.30 hrs
4	Pre Bid Meeting at WTL Office (Off Line)	27.01.2014 & 15.00 hrs
5	Corrigendum, if any will be published (On Line)	-
6	Bid Submission start date & time (On line)	29.01.2014 & 15.00 hrs
7	Last Date & time of submission of original Demand Draft/Pay Order for cost of Earnest Money Deposit (Off line)	04.02.2014 & 17.30 hrs
8	Last Date & time of submission of original Demand Draft/Pay Order for cost of Tender Documents, in case the bidder did not attend the Pre Bid Meeting (Off line)	04.02.2014 & 17.30 hrs
9	Bid Submission closing date & time (On line)	04.02.2014 & 15.00 hrs
10	Bid opening date & time for Technical Proposals (Online)	06.02.2014 & 15.00 hrs
11	Date of uploading the final list of Technically Qualified Bidder (online) after disposal of appeals, if any	-
12	Date for opening of Financial Bid (Online)	-

## SECTION - D

## **ELIGIBILITY CRITERIA**

## **EXISTENCE OF THE BIDDER**

- 1. The bidder must be a company registered under the Companies Act, 1956 of India. Documentary (Certificate of incorporation) evidence to be submitted.
- 2. The bidder should have their presence in Kolkata with own office. Valid proof should be submitted along with the bid.
- 3. The bidder should have valid Service Tax Registration Certificate & Trade License. Bidder shall have to submit photocopy of the documents.

## **EXPERIENCE OF THE BIDDER**

- 4. The bidder should have undertaken at least two consultancy/implementation projects for Finance/Revenue/Expenditure/Taxes of any Central/State Government in India in the last three financial years (FY 2010-11, 2011-12 & 2012-13) of minimum value of Rs 25 lakhs each. Copy of order in this respect is to be submitted.
- 5. The bidder should have undertaken at least two projects value of minimum Rs 25 lakhs each involving Business Intelligence or data analytics or Data Ware housing solution design or related consultancy/implementation services, for any Government Department/PSU/Any Organisation of National level in India in the last three financial years (FY 2010-11, 2011-12 & 2012-13). The citations in Clause no. 4 & 5 shall be mutually exclusive. Copy of order in this respect is to be submitted.

## **FINANCIAL PROFILE**

- 6. The bidder should have an annual turnover of not less than Rs 5 Crores each in the last three financial years (FY 2010-11, 2011-12 & 2012-13). Bidder shall have to submit photocopy of Audited balance sheet and necessary Audited statement.
- 7. Bidder should submit Earnest Money Deposit (EMD) of Rs. 100000.00 (Rupees One lakhs) only in the form of Demand Draft from any Scheduled Bank in favour of Webel Technology Limited payable at Kolkata.
- 8. Bidder should submit Tender Document Fee of Rs. 6,000.00 (Rupees Six thousand) only in the form of Demand Draft from any Scheduled Bank in favour of Webel Technology Limited payable at Kolkata.

#### **OTHERS**

- 9. The bidder shall submit a certificate from any of the authorized signatory of the company authorizing a person to sign all relevant papers related to this bid on behalf of the company.
- 10. The bidder shall not have been blacklisted by any State/Central Government or PSU Organization or bilateral/multilateral funding agencies for breach of ethical conduct or fraudulent practices as on date of submission of the proposal (as per DIT guidance note issued on 26-Dec-2011). Declaration on bidder's letter head to be submitted.

## **SECTION - E**

## INSTRUCTION TO BIDDER

#### 1. DEFINITIONS

In this document, the following terms shall have following respective meanings:

"Acceptance Test Document" means a document, which defines procedures for testing the functioning of installed system. The document will be finalized with the contractor with in 7 days of issuance of the Letter of Award.

"Agreement" means the Agreement to be signed between the successful bidder and Directorate of Commercial Taxes including all attachments, appendices, all documents incorporated by reference thereto together with any subsequent modifications, the RFP, the bid offer, the acceptance and all related correspondences, clarifications, presentations.

"Bidder" means any firm offering the solution(s), service(s) and /or materials required in the RFP. The word Bidder when used in the pre award period shall be synonymous with Bidder, and when used after award of the Contract shall mean the successful Bidder with whom Directorate of Commercial Taxes signs the agreement for Transaction Advisor and render services for the systems.

"Contract" is used synonymously with Agreement.

"Contract Price" means the price to be paid to the Contractor for providing the Solution, in accordance with the payment terms.

"Contractor" means the Bidder whose bid to perform the Contract has been accepted by Tender Committee and is named as such in the Letter of Award.

"Default Notice" shall mean the written notice of Default of the Agreement issued by one Party to the other.

"Fraudulent Practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a Contract and includes collusive practice among Bidders (prior to or after Bid submission) designed to establish Bid prices at artificial noncompetitive levels and to deprive the Directorate of Commercial Taxes and eventually Gov. of W. Bengal of the benefits of free and open competition.

"Good Industry Practice" shall mean the exercise of that degree of skill, diligence and prudence which would reasonably and ordinarily be expected from a reasonably skilled and experienced Operator engaged in the same type of undertaking under the same or similar circumstances.

"Government" / "Gov. of W. Bengal" means the Government of West Bengal.

"GoI" shall stand for the Government of India.

"GoWB" means Government of West Bengal

"NIC" means National Informatics Center

"BI" Business Intelligence

"DW" Date Warehouse

**"EDW"** Enterprise Wide Data Warehouse

**"Personnel"** means persons hired by the Bidder as employees and assigned to the performance of the Infrastructure Solution or any part thereof.

**"Project"** Transaction Advisor for analysis of requirement, preparation of DPR & RFP, Financial Modeling, Bid Processing and project management in respect of implementation of Business Intelligence (B.I) tools for the Directorate of Commercial Taxes, GoWB.

"Implementation Period" shall mean the period from the date of signing of the Agreement and up to the issuance of Final Acceptance Certificate for the project.

**"Services"** means the work to be performed by the Bidder pursuant to this Contract, as described in the detailed Scope of Work.

"Similar Nature" includes (a) Analysis of Requirement, and (b) Preparation of DPR/RFP, and (c) Bid processing, and (d) Project Management

"Interest rate" means "364 days Government of India (GoI) Treasury Bills" rate.

"Law" shall mean any Act, notification, bye law, rules and regulations, directive, ordinance, order or instruction having the force of law enacted or issued by the Central Government and/or the Government of West Bengal or any other Government or regulatory authority or political subdivision of government agency.

**"LOI"** means issuing of Letter of Intent shall constitute the intention of the WTL to place the Purchase Order with the successful bidder.

"**Operator**" means the company providing the services under Agreement.

"Requirements" shall mean and include schedules, details, description, statement of technical data, performance characteristics, standards (Indian as well as International) as applicable and specified in the Contract.

"Service" means provision of Contracted service viz., operation, maintenance and associated services for DEPLOYED SYSTEMS as per Section titled "Scope of Work"

"Termination Notice" means the written notice of termination of the Agreement issued by WTL.

"WTL" means Webel Technology Limited a Gov. of W. Bengal undertaking.

## 2. PRE BID MEETING

Pre Bid Meeting will be held on 27.01.2014 at 15.00 hrs at premises of WTL. Bidder can send their queries as per format (Section - M) to Mr. Arunava Saha, Manager (Purchase) & copy to Mr. P. S. Mitra, Deputy Manager/Mr. Debasis Majumdar. Only the queries received within the stipulated date prior to the Pre Bid Meeting will be limited to two persons per bidder who will submit Tender document Fee before the Pre Bid Meeting and carrying valid authorization letter on official letter head bearing company seal.

## 3. COST OF BIDDING

The bidder shall bear all costs associated with the preparation and submission of the bid and WTL will no case be responsible for those costs regardless of the conduct or outcome of the bidding process.

# 4. BID DOCUMENT

Bidder is expected to examine all instructions, forms, terms and requirement in the bid document. The invitation to bid together with all its attachment thereto shall be considered to be read, understood and accepted by the bidder unless deviations are specifically stated in the seriatim by the bidder. Failure to furnish all information required by the bid document or a bid not substantially responsive to the bid document in every respect may result of the bid.

## 5. AMENDMENT OF BID DOCUMENT

At any time prior to the deadline for submission of proposals, WTL reserves the right to add/modify/delete any portion of this document by issuance of an Corrigendum, which would be published on the website and will also be made available to the all the Bidder who have been issued the tender document. The Corrigendum shall be binding on all bidders and will form part of the bid documents.

## 6. MODIFICATION AND WITHDRAWAL OF BIDS

The bidder may modify or withdraw its bid after submission, if written notice of the modification or withdrawal is received by WTL before the deadline prescribed for bid submission. The bidder's modification shall be prepared, sealed, marked and dispatched as follows:

- The bidders shall provide in original of any modification to its bid, clearly identified as such, in separate envelope duly marked Bid Modification. The envelope shall be duly marked Bid Modifications.
- Other provisions concerning the marking and dispatch of bid modification shall be in accordance with the bid.
- A bidder wishing to with draw its bid shall notify WTL in writing prior to the deadline prescribed for the
  bid submission. A withdrawal notice may be sent by post or the telefax followed by post confirmation
  post marked not later than the deadline for submission of bids. The notice of withdrawal shall be
  addressed to WTL at the address as mentioned/stated in the documents, bear the tender reference
  number and the words Bid Withdrawal Notice.
- Bid Withdrawal Notice received after the bid submission deadline will be ignored and the submitted bid will be deemed to be a validity submitted bid. No bid may be withdrawn in the interval between the bid submission deadline and the expiration of the bid validity period specified in the RFP. Withdrawal of the bid during this interval may result in the bidder's forfeiture of its EMD, pursuant to this RFP.

## 7. LANGUAGE OF BID & CORRESPONDENCE

The proposal will be prepared by the Bidder in English language only. All the documents relating to the proposal (including brochures) supplied by the firm should also be in English, and the correspondence between the Bidder & WTL will be in English language only. The correspondence by fax/E-mail must be subsequently confirmed by a duly signed formal copy.

## 8. BIDDER'S SOLUTION

The bidders are requested to study the Scope of Work with this document carefully. While working out the solution the bidder has to work with the Scope of Work provided in the tender documents. While submitting the bid the bidder has to detail out all components needed to complete the system. The bidder is required quote for each item retaining all major components/sub system detailed and specified. The contractor will be responsible for smooth functioning of the system.

## 9. EARNEST MONEY DEPOSIT (EMD)

The firm shall furnish an EMD of Rs.100000/- (Rupees One lakh only) in the form of a demand draft from a Scheduled Bank payable at Kolkata and in favour of Webel Technology Limited. Any bid not accompanied with the EMD shall be rejected. The validity of EMD instrument will be initially 3 months, have to extend, if required.

## 10. FORFEITURE OF EMD

EMD made by Bidder may be forfeited under the following conditions:

If Bidder withdraws the proposal before the expiry of validity period.

During the evaluation process, if a Bidder indulges in any such activity as would jeopardize the process, the decision of WTL regarding forfeiture of EMD shall be final and shall not be called upon question under any circumstances.

If Bidder violates any of the provisions of the terms and conditions of the proposal.

In the case of a successful Bidder, if Bidder fails to:

- a) Accept the work order along with the terms and conditions.
- b) Furnish performance security.
- c) Violates any of the work conditions of this proposal or indulges in any such activities as would jeopardize the work.
- d) Submitting false/misleading information/declaration/documents/proof/etc.

The decision of WTL regarding forfeiture of EMD shall be final and shall not be called upon to question under any circumstances, besides, forfeiture of EMD even the Bidder will be deferred from participating in any job for a period of one year.

## 11. FORMS AND FORMATS

The various inputs for the Techno Commercial as Financial Bids are to be submitted in the format specified. The bidder shall use the form, wherever specified, to provide relevant information. If form does not provide space for any required information, space at the end of the form or additional sheets shall be used to convey the said information. For all other cases, the bidder shall design a form to hold the required information.

#### 12. LACK OF INFORMATION TO BIDDER

The bidder shall be deemed to have carefully examined the Bid document to his entire satisfaction. Any lack of information shall not relieve the bidder of his responsibility to fulfill his obligation under the bid. If bidder has any queries relating to bid document then he can send the queries before the Pre Bid Meeting.

#### 13. CONTRACT EXECUTION

On receipt of the Letter of Award/Order the contractor should submit a Performance Bank Guarantee (PBG) equivalent to 10% of the total contract value within three weeks from the date of receipt of Letter of Award/Order. The PBG should be valid for six month more than the service period. All delivery will have to be completed as per the time schedule from the date of acceptance of contract and the contractor has to ensure all activities leading to the work of the contract to be completed as stipulated from the date of award. Subsequent to the award of contract, the contractor will have to arrange for the requisite work as per scope.

## 14. TIME SCHEDULE FOR SCOPE OF WORK & RESPONSIBILITY

Scope of Work defined in Section - B

## 15. LIQUIDATED DAMAGE

The job includes the deliverables mentioned in the tender document. In the event of failure to meet the job completion in stipulated date/time liquidated damage may be imposed on the contractor for sum not less than 0.5% of the contract value for that Stage, for each week or part thereof, subject to a ceiling of 10% of the total contract value (including all taxes & duties and other charges). In the event of LD exceeds 10% of the order value, WTL reserves the right to terminate the contract and WTL will get the job completed by any other competent party. The difference of cost incurred by WTL will be recovered from the contractor.

## 16. SUSPENSION OF WORK

WTL shall have the power at any time and from time to time by notice to the Contractor to delay or suspend the progress of the work or any part of the work due to any other adequate reasons and on receipt of such notice the contractor shall forthwith suspend further progress of the work until further notice from WTL. The Contractor shall recommence work immediately after receiving a notice to do so from WTL. The whole or any part of the time lost for such delay or suspension shall, if WTL in its absolute discretion thinks fit, but not otherwise, be added to the time allowed for completion.

#### 17. TERMS OF PAYMENT

Payment terms will be on back-to-back basis, i.e., payment will be made only on receipt of payment from relevant customer, i.e., Directorate of Commercial Taxes, Government of West Bengal. A scheduled confirmed by the customer is depicted below:

Stage No.	Payment Stage	% of contract amount (i.e., Consultancy Fees)
1	On acceptance of Stage - 1 of Transaction Advisor/Consultancy Work as mentioned in Section – B (Scope of Work & Responsibility)	On Completion of Stage - 1
2	On acceptance of Stage - 2 of Transaction Advisor/Consultancy Work as mentioned in Section – B (Scope of Work & Responsibility)	On Completion of Stage - 2
3	On acceptance of Stage - 3 of Transaction Advisor/Consultancy Work as mentioned in Section - B (Scope of Work & Responsibility)	50% will be released after 3 months & balance after completion of Stage - 3
4	On acceptance of Fourth Stage – 4 of Transaction Advisor/Consultancy Work as mentioned in Section – B (Scope of Work & Responsibility)	50% will be released after 3 months of Stage – 4 & balance after completion/Project closure

## 18. LIABILITY

In case of a default on bidder's part or other liability, WTL shall be entitled to recover damages from the Contractor. In each such instance, regardless of the basis on which WTL is entitled to claim damages from

the Contractor (including fundamental breach, negligence, misrepresentation, or other contract or tort claim), Contractor shall be liable for no more than:

- Payment referred to in the Patents and Copyrights clause.
- Liability for bodily injury (including death) or damage to real property and tangible personal property limited to that cause by the Contractor's negligence.
- As to any other actual damage arising in any situation involving nonperformance by Contractor pursuant to or in any way related to the subject of this Agreement, the charge paid by WTL for the individual product or Service that is the subject of the Claim. However, the contractor shall not be liable for
- For any indirect, consequential loss or damage, lost profits, third party loss or damage to property or loss of or damage to data.
  - For any direct loss or damage that exceeds the total payment for Contract Price made or expected to be made to the Contractor hereunder.

## 19. PATENTS & COPYRIGHT

If a third party claims that a product delivered by the Contractor to WTL infringes that party's patent or copyright, the Contractor shall defend WTL against that claim at Contractor's expense and pay all costs, damages, and attorney's fees that a court finally awards or that are included in a settlement approved by the Contractor, provided that WTL.

- Promptly notifies Contractor in writing of the claim
- Allows Contractor to control and co-operate with Contractor in the defense and any related settlement negotiations.

Remedies: If such a claim is made or appears likely to be made, WTL would permit Contractor to enable WTL to continue to use the product, or to modify it, or replace it with one that is at least functionally equivalent. If Contractor determines that none of these alternatives is reasonably available, WTL agrees to return the product to Contractor on Contractor's written request. Contractor will then give WTL a credit equal to for a machine. WTL's net book value (provided WTL has followed generally accepted accounting principles for a generally available software product produced by Contractor (Program) the amount paid by WTL or 12 months charges (which ever is lesser) and for materials the amount paid by WTL for the materials. These will be Contractor's entire obligation regarding any claim of infringement.

#### 20. GOVERNING LAWS

This contract shall be governed by and interpreted in accordance with Laws in force in India. The courts at Kolkata shall have exclusive jurisdiction in all matters arising under the contract. The Contractor shall keep himself fully informed of all current national, state and municipal law and ordinances. The Contractor shall at their own expense, obtain all necessary permits and licensed and pay all fees and taxes required by law. These will be contractor's entire obligation regarding any claim of infringement.

## 21. CORRUPT OR FRAUDULENT PRATICES

The Tender Committee requires that the bidders under this Tender observe the highest standards of ethics during the procurement and execution of such contracts. For this purpose the definition of corrupt and fraudulent practices will follow the provisions of the relevant laws in force. The Tender Committee will reject a proposal for award if it detects that the bidder has engaged in corrupt or fraudulent practices in competing for the contract in question. The Tender Committee will declare a firm ineligible, either indefinitely or for a stated period of time, if it at any time determines that the firm has engaged in corrupt and fraudulent practices in competing for, or in executing, a contract.

#### 22. BINDING CLAUSE

All decisions taken by the Tender Committee regarding the processing of this tender and award of contract shall be final and binding on all parties concerned. The Tender Committee reserves the right:

- To vary, modify, revise, amend or change any of the terms and conditions mentioned above and,
- To reject any or all the Tender/s without assigning any reason whatsoever thereof or to annul the bidding process and reject all bids at any time prior to award of contract, without thereby incurring any liability to the affected bidder(s) or any obligation to inform the affected bidder(s) of the grounds for such decision.

## 23. WORKMEN'S COMPENSATION

In every case in which by virtue of the provision of the workmen's compensation Act 1923 or any other relevant acts and rules, compensation to a workmen employed by the contractor, is payable, then this should be done by the Contractor. If WTL is obliged to make any compensation under the said rules and acts, then

the amount shall be recovered without prejudice, from the bills and due of the Contractor. WTL shall not be bound to contest any claim made against the Contractor in respect of workmen's compensation.

## 24. CONTRACTOR'S EMPLOYEES

The Contractor shall comply with the provision of all labour legislation including the requirement of the payment of Wage Act 1936 and the rules framed there under and modifications thereof in respect of men employed by him in carrying out the contract. The Contractor must ensure that he complies with PF, ESI regulation for all his deployed employees. The Contractor shall see that all authorized Sub Contractors under him similarly complied with the above requirement.

#### 25. SAFETY MEASURES

The Contractor shall in the course of execution of the work take all necessary precaution for the protection of all persons and property. The Contractor shall take adequate measures to protect the work and present accident during the work. In the event of any accident to any person or persons or damage or injury of any description to any person or property due to failure on the part of the contractor in taking proper precautionary measures the contractor shall be responsible for and must make good the loss the damage at his own cost to the satisfaction of the department and employees of the department shall be indemnified from all claims or liabilities arising there from or any expenses incurred on account thereof.

## **26. EQUIPMENT**

All tools & tackles necessary for the work shall have to be procured by the contractor unless other wise specified elsewhere in these tender documents. The equipment used by the contractor for a particular work must be appropriate for the type of work. The contractor shall maintain the equipment used on the work properly so that they are in good working condition. In no case shall the contractor use defective or imperfect equipment in the work. The contractor shall arrange to replace or repair all defective equipment so that the progress of the work is not hampered. No defective equipment should be left at the site of work and the department shall not be responsible for any loss or damage to any of these equipments during the course of the execution of the work.

#### 27. SUB-CONTRACT

The purchaser (WTL) does not recognize the existence of Sub-Contractors. The Contractor's responsibility is not transferable.

#### 28. TERMINATION FOR DEFAULT

WTL may without prejudice to any other remedy or right of claim for breach of contract by giving not less than 30 days written notice of default sent to the contractor, terminate the order in whole or in part. If the contractor materially fails to render any or all the services within the time period specified in the contract or any extension thereof granted by WTL in writing and fails to remedy its failure within a period of thirty days after receipt of default notice from WTL. If the project (delivery, commissioning as well as warranty maintenance support is not carried out according to specification due to deficiency in service as per terms of the contract. In such case WTL will invoke the amount held back from the contractor as PBG.

## 29. BANKRUPTCY

If the contractor becomes bankrupt or have a receiving order made against him or compound with his creditors or being a corporation commence to be wound up, not being a voluntary winding up for the purpose only or amalgamation or reconstruction, or carry on their business under a receiver for the benefit of their creditors or any of them, WTL shall be at liberty to terminate the engagement forthwith without any notice in writing to the contractor or to the liquidator or receiver or to any person in whom the contractor may become vested and without any compensation to give such liquidator or receiver or other person the option of carrying out the engagement subject to their providing a guarantee for the due and faithful performance of the engagement up to an amount to be determined by WTL.

#### **30. FORCE MAJEURE**

It is hereby defined as any cause, which is beyond the control of the Contractor or WTL as the case may be, which such party could not foresee or with a reasonable amount of diligence could not have foreseen and which substantially affect the performance of the contract, such as

- War, Hostilities or warlike operations (whether a state of war be declared or not), invasion, act of foreign enemy and civil war.
- Rebellion, revolution, insurrection, mutiny, usurpation of civil or military, government, conspiracy, riot, civil commotion and terrorist area.

- Confiscation, nationalization, mobilization, commandeering or requisition by or under the order of any
  government or de facto authority or ruler, or any other act or failure to act of any local state or national
  government authority.
- Strike, sabotage, lockout, embargo, import restriction, port congestion, lack of usual means of public transportation and communication, industrial dispute, shipwreck, shortage of power supply epidemics, quarantine and plague.
- Earthquake, landslide, volcanic activity, fire flood or inundation, tidal wave, typhoon or cyclone, hurricane, nuclear and pressure waves or other natural or physical disaster.

If either party is prevented, hindered or delayed from or in performing any of its obligations under the Contract by an event of Force Majeure, then it shall notify the other in writing of the occurrence of such event and the circumstances of the event of Force Majeure within fourteen days after the occurrence of such event. The party who has given such notice shall be excused from the performance or punctual performance of its obligations under the Contract for so long as the relevant event of Force Majeure continues and to the extent that such party's performance is prevented, hindered or delayed.

The party or parties affected by the event of Force Majeure shall use reasonable efforts to mitigate the effect of the event of Force Majeure upto its or their performance of the Contract and to fulfill its or their obligation under the Contract but without prejudice to either party's right to terminate the Contract.

No delay or nonperformance by either party to this Contract caused by the occurrence of any event of Force Majeure shall.

- Constitute a default or breach of the contract.
- Give rise to any claim fro damages or additional cost or expense occurred by the delay or nonperformance. If, and to the extent, that such delay or nonperformance is caused by the occurrence of an event of Force Majeure.

## 31. INSURANCE COVERAGE

Appropriate insurance to cover all solution components for the transit period and until the time of its acceptance at the respective site is to be taken by the contractor. As the contractor will carry the risk for the material in his books during transit, the contractor should arrange insurance for the total system as period from the dispatch till Acceptance Test is successfully achieved. Further the contractor is to take all required insurance coverage in respect of all its personnel who shall be working on this engagement.

## 32. PERFORMANCE BANK GUARANTEE (PBG)

As a guarantee for timely completion of job as per the scope as well as performance of service provided, as mentioned in Scope of Work, from the date of final acceptance of systems, the bidder will have to submit 10% of the contract value as security in the form of Performance Bank Guarantee from any nationalized bank as per format enclosed (Section – N).

## 33. NO WAIVER OF RIGHTS

Neither the inspection by WTL or any of their agents nor any order by WTL for payment of money or any payment for or acceptance of the whole or any part of the works by WTL, nor any extension of time, nor any possession taken by WTL shall operate as a waiver of any provision of the contract or of any power reserved to WTL, or any right to damages here in provided, nor shall any waiver of any breach in the contract be held to be a waiver of any other subsequent breach.

## 34. GRAFTS, COMMISSIONS, GIFTS, ETC.

It is the Purchaser's policy to require that bidders, suppliers, contractors and consultants under contracts, observe the highest standard of ethics during the procurement and execution of such contracts. Any graft, commission, gift or advantage given, promised or offered by or on behalf of the contractor or his partner, agent, officers, director, employee or servant or any one on his or their behalf in relation to the obtaining or to the execution of this or any other contract with WTL shall in addition to any criminal liability which it may incur, subject the contractor to the cancellation of this and all other contracts and also to payment of any loss or damage to WTL resulting from any cancellation. WTL shall then be entitled to deduct the amount so payable from any monies otherwise due to the contractor under contract.

## 35. ENFORCEMENT OF TERMS

The failure of either party to enforce at any time any of the provision of this contract or any rights in respect thereto or to exercise any option here in provided shall in no way be construed to be a waiver to such provisions, rights or options or in any way to affect the validity of the contract. The exercise by either party of any of its rights herein shall not preclude or prejudice either party from exercising the same or any other right it may have hereunder.

## 36. PERIOD OF VALIDITY OF OFFER

For the purpose of placing the order, the proposals shall remain valid till 180 days. During the period of validity of proposals, the rates quoted shall not change. In exceptional circumstances, WTL may ask for extension of the period of validity and such a request shall be binding on Bidders. WTL's request and the response to such a request by various Bidders shall be in writing. A Bidder agreeing to such an extension will not be permitted to increase its rates.

#### 37. TAXES & DUTIES

- The prices shall be inclusive of all taxes & levies including Service Tax. However the rate of taxes should be indicated separately in the Price Bid. The Purchaser shall reimburse taxes and levies at actual as applicable at the time of delivery.
- For the purpose of the Contract, it is agreed that Contract Price specified in Price Bid, is based on the taxes & duties and charges prevailing at the date one day prior to the last date of Bid submission date.
- Deduction of all statutory and necessary Tax from each bill will be made as per Government Order prevailing at the time of payment. Necessary tax deduction certificate will be issued on demand by the Company.
- Bidder submitting a tender shall produce up to date VAT, Income Tax and Profession Taxes Certificate in the standard form from the Tax Authority or a Certificate that the assessment is under consideration. All such clearance certificates shall remain valid on the last date of permission.

## 38. DISCREPANCIES IN BID

- Discrepancy between description in words and figures, the rate which corresponds to the words quoted by the bidder shall be taken as correct.
- Discrepancy in the amount quoted by the bidder due to calculation mistake of the unit rate then the unit rate shall be regarded as firm.
- Discrepancy in totaling or carry forward in the amount quoted by the bidder shall be corrected.

#### 39. BID DUE DATE

The tender shall be submitted not later than the due date and time specified in the Important Dates Sheet. WTL may as its discretion on giving reasonable notice by fax, or any other written communication to all prospective bidders who have been issued the bid documents, extend the bid due date, in which case all rights and obligations of the WTL and the bidders, previously subject to the bid due date, shall thereafter be subject to the new bid due date as extended.

## 40. LATE BID

Any proposal received after the deadline for submission of proposals shall not be accepted.

## 41. OPENING OF BID BY WTL

Bids shall be opened and downloaded in the presence of Tender Committee and Bidder's representative. The bidder's representatives who are present shall sign a register evidencing their attendance and produce necessary authorization. The bidder's name, Bid modifications or withdrawals, discounts and the presence or absence of relevant Bid Security and such other details as WTL office at his/her discretion, may consider appropriate, shall be announced at the opening. WTL shall open the bid security at mentioned time.

#### **42. CONTACTING WTL**

Bidder shall not approach WTL officers beyond office hours and/or outside WTL office premises from the time of the Bid opening to the time of finalization of successful bidder. Any effort by bidder to influence WTL office in the decision on Bid evaluation, Bid comparison or finalization may result in rejection of the Bidder's offer. If the bidder wishes to bring additional information to the notice of WTL, it should be in writing.

## 43. WTL'S RIGHT TO REJECT ANY OR ALL BIDS

WTL reserves the right to reject any bid and to annul the bidding process and reject all bids at any time prior to award of Contract, without thereby incurring any liability to the affected bidder(s) or any obligation to inform the affected bidder(s) of the grounds for such decision.

## **44. BID CURRENCIES**

Prices shall be quoted in Indian Rupees, inclusive of all prevailing taxes, levies, duties, cess etc.

#### 45. PRICE

- Price should be quoted in the BOQ format only. No deviation is acceptable.
- Price quoted should be firm, inclusive of packing, forwarding, insurance and freight charges.
- Percentage/specified amount of taxes & duties should be clearly mentioned otherwise WTL reserves the right to reject such vague offer.
- Price to be quoted inclusive of all charges (Boarding, Lodging, Travelling, etc).

#### 46. CANVASSING

Canvassing or support in any form for the acceptance of any tender is strictly prohibited. Any bidder doing so will render him liable to penalties, which may include removal of this name from the register of approved Contractors.

## 47. NON-TRANSFERABILITY OF TENDER

This tender document is not transferable. Only the bidder, who has purchased this tender form, is entitled to quote.

#### 48. FORMATS AND SIGNING OF BID

The original and all copies of the proposals shall be neatly typed and shall be signed by an authorized signatory(ies) on behalf of the Bidder. The authorization shall be provided by written Power of Attorney accompanying the proposal. All pages of the proposal, except for un-amended printed literature, shall be initialed by the person or persons signing the proposal. The proposal shall contain no interlineations, erase or overwriting. In order to correct errors made by the Bidder, all corrections shall be done & initialed with date by the authorized signatory after striking out the original words/figures completely.

#### 49. WITHDRAWAL OF BID

Bid cannot be withdrawn during the interval between their submission and expiry of Bid's validity period. Fresh Bid may be called from eligible bidders for any additional item(s) of work not mentioned herein, if so required.

#### **50. INTERPRETATION OF DOCUMENTS**

If any bidder should find discrepancies or omission in the specifications or other tender documents, or if he should be in doubt as to the true meaning of any part thereof, he shall make a written request to the tender inviting authority for correction/clarification or interpretation or can put in a separate sheet along with his technical bid document.

#### 51. SPLITTING OF THE CONTRACT AND CURTAILMENT OF WORK

WTL reserve the right to split up and distribute the work among the successful bidders and to curtail any item of work in the schedule partly or fully.

## **52. PREPARATION OF TENDER**

Tender shall be submitted in accordance with the following instructions:

- a) Tenders shall be submitted in the prescribed forms. Digital signatures shall be used. Where there is conflict between the words and the figures, the words shall govern.
- b) All notations must be in ink or type written. No erasing or overwriting will be permitted. Mistakes may be crossed out and corrections typed or written with ink adjacent thereto and must be initialed in ink by the person or persons signing the tender.
- c) Tenders shall not contain any recapitulation of the work to be done. Alternative proposals will not be considered unless called for. No written, oral, telegraphic or telephonic proposals for modifications will be acceptable.
- d) Tenders shall be uploaded as notified on or before the date and time set for the opening of tenders in the Notice Inviting Tenders.
- e) Tenders subject to any conditions or stipulations imposed by the bidder are liable to be rejected.
- f) Each and every page of the tender document must be signed with company seal by the bidder.
- g) Any bidder may withdraw his tender by written request at any time prior to the scheduled closing time for receipt of tenders and not thereafter.

## 53. CLARIFICATION OF BIDS

During evaluation of the bids, the Customer/Tender Committee, at its discretion may ask the bidder for clarification of its bid. The request for the clarification and the response shall be in writing (fax/email) and no change in the substance of the bid shall seek offered or permitted.

## 54. COMPLIANCE WITH LAW

The contractor hereto agrees that it shall comply with all applicable union, state and local laws, ordinances, regulations and codes in performing its obligations hereunder, including the procurement of licenses, permits certificates and payment of taxes where required.

The contractor shall establish and maintain all proper records (particularly, but without limitation, accounting records) required by any law, code/practice of corporate policy applicable to it from time to time including records and returns as applicable under labor legislation.

#### 55. ERASURES OR ALTERNATIONS

The offers with overwriting and erasures may make the tender liable for rejection if each of such overwriting/erasures/manuscript ions is not only signed by the authorized signatory of the bidder. There should be no hand-written material, corrections or alterations in the offer. Technical details must be completely filled up. Correct technical information of the product being offered must be filled in. Filling up of the information using terms such as "OK", "accepted", "noted", "as given in brochure/manual" is not acceptable. The Customer may treat offers not adhering to these guidelines as unacceptable. The Customer may, at its discretion, waive any minor non-conformity or any minor irregularity in the offer. This shall be binding on all bidders and the Tender Committee reserves the right for such waivers.

## **56. QUALITY CONTROL**

- The contractor is obliged to work closely with WTL and/or Department, act within its authority and abide by directive issued by them on implementation activities.
- The contractor will abide by the safety measures and free WTL and Department from all demands or responsibilities arising from accident/loss of life, the cause of which is due to their negligence. The bidder will pay all indemnities arising from such incidents and will not hold WTL and department responsible.
- The contractor will treat as confidential all data and information about the system, obtained in the execution of its responsibilities in strict confidence and will not reveal such information to any party without the prior written approval of WTL/CTD.
- WTL reserves the right to inspect all phases of contractor's operation to ensure conformity to the specifications. WTL shall have engineers, inspectors or other duly authorized representatives made known to the contractor, present during the progress of the work and such representatives shall have free access to the work at all times. The presence or absence of representatives of WTL does not relieve the contractor of the responsibility for quality control in all phases.
- The Court of Kolkata only will have the jurisdiction to deal with and decide any legal matters or dispute whatsoever arising out of the contract.

## **57. DEEMED ACCEPTANCE**

Deliverables will be deemed to be fully and finally accepted by Department in the event Department has not submitted such Deliverable Review Statement to Bidder/Implementation Partner before the expiration of the 30-days review period, or when Department uses the deliverable in its business, whichever occurs earlier ("Deemed Acceptance").

#### **58. GENERAL TERMS**

- a) All the pages of the bid document including documents submitted therein must be duly signed and stamped failing which the offer shall be liable to be rejected.
- b) All the documents to be submitted by the bidder along with their offer should be duly authenticated by the person signing the offer and if at any point of time during procurement process or subsequently it is detected that documents submitted are forged/tampered/manipulated in any way, the total responsibility lies with the bidder and WTL reserves the full right to take action as may be deemed fit including rejection of the offer and such case is to be kept recorded for any future dealing with them.
- c) No Technical/Commercial clarification will be entertained after opening of the tender.
- d) WTL reserve the right to reject or accept or withdraw the tender in full or part as the case may be without assigning the reasons thereof. No dispute of any kind can be raised the right of buyer in any court of law or elsewhere.
- e) WTL reserve the right to ask for clarification in the bid documents submitted by the bidder. Documents may be taken if decided by the committee.
- f) The customer at its discretion may extend the deadline for the submission of Bids.
- g) No dispute by the bidders in regard to Technical/Commercial points will be entertained by WTL and decision taken by the Tender Committee will be final.

- h) Discrepancy in the amount quoted by the bidder due to calculation mistake, the unit rate shall be regarded as firm and the totaling or carry in the amount quoted by the bidder shall be corrected accordingly.
- i) The price offers shall remain firm within the currency of contract and no escalation of price will be allowed.
- j) The acceptance of the tender will rest with the accepting authority who is not bound to accept the lowest or any tender and reserves the right to reject in part or in full any or all tender(s) received and to split up the work among participants without assigning any reason thereof.
- k) The price offers shall remain firm within the currency of contract and no escalation of price will be allowed.
- l) No variation in or modification of the terms of the Agreement shall be made except by written amendment signed by the parties.
- m) Tender documents are not transferable. Bidders must buy the tender documents in their own name.
- n) The Court of Kolkata only will have the jurisdiction to deal with and decide any legal matters or dispute whatsoever arising out of the contract.
- o) Agreement will be made with the contractor after placement of order. Draft Agreement will be provided.

## SECTION - F

## TECHNO COMMERCIAL EVALUATION & AWARDING OF CONTRACT

## 1. EVALUATION PROCEDURE

- Bidders who have submitted the valid Bid Security, i.e., EMD, Tender Document Fee & Bid Form as per requirement shall be considered for further evaluation. Absence of these documents may lead to summary rejection of the bid.
- The Eligibility Criteria will be evaluated by Tender Committee and those qualify will be considered for further evaluation.
- The Tender Committee would evaluate the Techno Commercial Evaluation. In order to facilitate the evaluation, the marking scheme presented is an indication of the relative importance of the evaluation. Bidders securing a minimum of 70% marks in the Techno Commercial Evaluation for qualifying technical evaluation.
- Bidders after qualifying in Techno Commercial Evaluation will only be considers for Financial Bid Evaluation.

## 2. EVALUATION CRITERIA

## **Techno Commercial Evaluation**

The evaluation methodology would take into consideration both the Techno Commercial responsiveness as well as the financial response. During the evaluation process, the evaluation committee will assign each desirable/preferred feature a whole number score for the Techno Commercial Bid as defined in the table below:

Description	Max Score	Details	Break Up	
A. Organization Capacity			-	
Proof of Job carried out 30		<ol> <li>Two projects shall be consultancy/implementation project for Finance/Revenue/Expenditure/Taxes of any Central/State Government in India in the last three financial years (FY - 2010-11, 2011-12 &amp; 2012-13) of minimum value of Rs 25 lakhs each.</li> <li>Two projects value of minimum Rs 25 lakhs each involving Business Intelligence or data analytics or Data Ware housing solution design or related consultancy/implementation services, for any Government Department/PSU/Any Organisation of National level in India in the last three financial years (FY - 2010-11, 2011-12 &amp; 2012-13).</li> <li>The citations in above Clause no. 1 &amp; 2 shall be mutually exclusive.</li> </ol>	5 Points for each project. Total - 20	
		Bidder can submit citations of maximum 5 BI/DW projects in the last five financial years (FY 2008-09, 09-10, 10-11, 11-12 & 12-13) having minimum project value of Rs 25 lakhs each.  The citations for these projects shall be separate from Clause no. 1 & 2 above.	2 Points for each project. Total - 10	
B. Financial Profile				
Total turnover for the last three financial years (FY – 2010-11, 2011-12 &		Total turnover for each of the last three FY (FY – 2010-11, 2011-12 & 2012-13) = 5.00 Crore & above and less than 50 Crore	7	
2012-13)	10	Total turnover for each of the last three FY (FY – 2010-11, 2011-12 & 2012-13) = 50.00 Crore & above and less than 100 Crore	9	
		Total turnover for each of the last three FY (FY – 2010-11, 2011-12 & 2012-13) = 100.00 Crore & above	10	
	of Proposed	Team (Details are given in Section - J) for this project		
Project Manager	_	Marks for Manpower (As per Section - J)	10	
Domain Expert	30	Marks for Manpower (As per Section – J)	10	
BI/DW Technical Expert		Marks for Manpower (As per Section – J)	10	

D. Approach and Methodology				
Approach	and		BI/DW Consulting approach and methodology	15
Methodology		30	Project Management Approach and methodology	10
			Bid Process Management Approach and methodology	5

<sup>\*</sup>Marks on manpower will be awarded based on the CV (maximum 3 pages) provided and interaction/interview during the technical presentation.

## 3. FINAL EVALUATION

Financial bid of the qualified bidders shall be opened on the scheduled date & time, in the presence of the Tender Committee and representative of bidders. Final evaluation will be done among the short listed bidders in accordance with Quality & Cost and will involve both Techno Commercial & Financial Evaluation with the following weight-age.

Α	Techno Commercial Evaluation	60%
В	Financial Evaluation	40%

Commercial Bid Score (B) will be calculated for each responsive bid using the following formula which permits a comprehensive assessment of the bid price and techno commercial merits of each bid.

Where

BS - Evaluated Bid Score

BP - Amount of Bid Price of bidder

LBP - Lowest Amount of Bid Price among bidders
TC - Techno Commercial Score awarded to bidder

TTC - Total Techno Commercial Score (100 marks in this case)

The bid with the highest Evaluated Bid Score (BS) among the responsive bids shall be most responsive bid.

## 4. AWARDING OF CONTRACTNG

An affirmative Post Qualification determination will be prerequisite for award of the contract to the most overall responsive bidder. A negative determination will result in rejection of bidder's bid, in which event the WTL will proceed to the next lowest evaluated bidder to make a similar determination of that bidder's capability to perform satisfactorily. WTL will award the contract to the successful bidder whose bid has been determined to be substantially responsive after final negotiation may held with the most responsive bidder, if required. The successful bidder (s) will have to give security deposit in the form of Performance Bank Guarantee.

## 5. POST QUALIFICATION

The determination will evaluate the Bidder's financial, technical, design, integration, customization, production, management and support capabilities and will be based on an examination of the documentary evidence of the Bidder's qualification, as well as other information WTL deems necessary and appropriate. This determination may include visits or interviews with the Bidder's client's reference in its bid, site inspection, and any other measures. At the time of post-qualification, Directorate of Commercial Taxes may also carry out tests to determine that the performance or functionality of the Information System offered meets those stated in the detailed Technical Specification.

## 6. TECHNICAL PRESENTATION

The bidders qualified in Eligibility Criteria shall be mandatory for a technical presentation to portray their understanding of the scope of work & responsibility for the same in front of the Technical evaluation committee/Customer. During Technical presentation the proposed Key members of Project Manager, Domain Expert & BI/DW Technical Expert need to be present. The date, time and venue of technical presentation for the qualified bidders will be intimated in due course.

<sup>\*</sup>Marks on approach and methodology will be awarded based on the technical bid and technical presentation.

# **SECTION - G**

## **BID FORM**

(Bidders are requested to furnish the Bid Form in the Format given in this section, filling the entire Blank and to be submitted on Letter Head in original)

To Webel Technology Limited Plot – 5, Block – BP, Sector - V, Salt Lake City, Kolkata – 700091.

<u>Sub: Engagement of Transaction Advisor/Consultant for implementation of Business Intelligence (BI)</u>

<u>Tools for the Directorate of Commercial Taxes, GoWB</u>

Dear Sir,

- We the undersigned bidder/(s), having read and examined in details the specifications and other documents of the subject tender no. WTL/CT/BIC/13-14/008 dated 16.01.2014, Version 1.0, do hereby propose to execute the job as per specification as set forth in your Bid documents.
   The prices of all items stated in the bid are firm during the entire period of job irrespective of date of
- 2. The prices of all items stated in the bid are firm during the entire period of job irrespective of date of completion and not subject to any price adjusted as per in line with the bidding documents. All prices and other terms & conditions of this proposal are valid for a period of 180 (one hundred eighty) days from the date of opening of bid. We further declare that prices stated in our proposal are in accordance with your bidding.
- **3.** We confirm that our bid prices include all other taxes and duties and levies applicable on bought out components, materials, equipments and other items and confirm that any such taxes, duties and levies additionally payable shall be to our account.
- **4.** Earnest Money Deposit: We have enclosed EMD in the form of Demand draft for a sum of Rs.100000/- (DD no. \_\_\_\_\_\_ dated \_\_\_\_\_ drawn on \_\_\_\_\_\_).
- **5.** We declare that items shall be executed strictly in accordance with the specifications and documents irrespective of whatever has been stated to the contrary anywhere else in our proposal. Further, we agree that additional conditions, deviations, if any, found in the proposal documents other than those stated in our deviation schedule, save that pertaining to any rebates offered shall not be given effect to.
- **6.** If this proposal is accepted by you, we agree to provide services and complete the entire work, in accordance with schedule indicated in the proposal. We fully understand that the work completion schedule stipulated in the proposal is the essence of the job, if awarded.
- **7.** We further agree that if our proposal is accepted, we shall provide a Performance Bank Guarantee of the value equivalent to ten percent (10%) of the Order value as stipulated in Price Bid.
- **8.** We agree that WTL reserves the right to accept in full/part or reject any or all the bids received or split order within successful bidders without any explanation to bidders and his decision on the subject will be final and binding on Bidder.

Dated, this	day of	2014

Thanking you, we remain,

Yours faithfully	
Signature	
Name in full	
Designation	
	Signature & Authorized Verified by
	Name & Designation
	Full Signature & Stamp

## **SECTION - H**

## **GUIDANCE FOR E-TENDERING**

Instructions / Guidelines for electronic submission of the tenders have been annexed for assisting the Bidders to participate in e-Tendering.

#### 1. Registration of Bidder:

Any Bidder willing to take part in the process of e-Tendering will have to be enrolled & registered with the Government e-Procurement System through logging on to **https://wbtenders.gov.in.** The Bidder is to click on the link for e-Tendering site as given on the web portal.

## 2. Digital Signature Certificate (DSC):

Each Bidder is required to obtain a Class-II or Class-III Digital Signature Certificate (DSC) for submission of tenders from the approved service provider of the National Informatics Centre (NIC) on payment of requisite amount. Details are available at the Web Site stated above. DSC is given as a USB e-Token.

3. The Bidder can search & download N.I.T. & BOQ electronically from computer once he logs on to the website mentioned above using the Digital Signature Certificate. This is the only mode of collection of Tender Documents.

## 4. Participation in more than one work:

A prospective bidder shall be allowed to participate in the job either in the capacity of individual or as a partner of a firm. If, found to be applied severally in a single job all the applications will be rejected.

#### 5. Submission of Tenders:

Tenders are to be submitted through online to the website stated above in two folders at a time, one in Techno Commercial Proposal & the other is Financial Proposal before the prescribed date & time using the Digital Signature Certificate (DSC). The documents are to be uploaded virus scanned copy duly Digitally Signed. The documents will get encrypted (transformed into non readable formats)

The proposal should contain scanned copies of the following in two covers (folders).

## **Techno Commercial Cover:**

## **Technical Document1**

- 1. Copy of Demand Draft of Earnest Money Deposit (EMD)
- 2. Copy of Demand Draft of Tender Application Fee
- 3. Bid Form as per format (Section G)

#### **Technical Document2**

- 1. Copy of N I T duly stamped & signed
- 2. Declaration of Eligibility Criteria, Section 0

## **Technical Compliance**

1. Technical Capability of Bidder, Section - I

#### **Financial Cover:**

BOQ will be downloaded and same will be uploaded with quoted rates. While uploading BOQ file name shall remain unchanged. **Detailed Breakup of BOQ (Section - 0) to be filled by the bidder and to be submitted in a sealed envelope duly stamped & signed before opening of Technical Bid**. Absence of this document shall lead to summary rejection of the bid.

## **NON-STATUTARY COVER (MY SPACE) CONTAIN FOLLOWING DOCUMENT:**

(In each folder, scanned coy will be uploaded with single file having multiple pages)

Sl. No.	Category Name	Sub Category Name	Sub Category Description

A	CERTIFICATES	A1. CERTIFICATES	<ul> <li>Service Tax Registration Certificate,</li> <li>Trade License</li> <li>Copy of Certificate of Incorporation as per Clause – 1 of Section – D</li> <li>Copy of Certificate as per Clause – 2 of Section – D</li> <li>Authorisation Certificate as per Clause no. 9 of Section – D</li> </ul>	
В	COMPANY DETAILS	B1. COMPANY DETAILS 1	Company Profile (Not more than 3 pages)	
		B2. COMPANY DETAILS 2	<ul> <li>Order copies as per Clause no. 4 &amp; 5 of Section</li> <li>D</li> </ul>	
С	CREDENTIAL	CREDENTIAL 1	Bidder's Details as per format (Section – L) (Each citation should not be more than 2 pages)	
D	FINANCIAL INFO	WORK IN HAND	Financial Capability of Bidder as per format (Section – K)	
		P/L & BALANCE SHEET 2009-2010	P/L & BALANCE SHEET 2010-2011	
		P/L & BALANCE SHEET 2010-2011	P/L & BALANCE SHEET 2011-2012	
		P/L & BALANCE SHEET 2011-2012	P/L & BALANCE SHEET 2012-2013	
Е	DECLARATION	DECLARATION 1	Certificate as per Clause no. 10 of Section - D	
		DECLARATION 2	Bidder Certificate as per Clause no. 9 of Section – D	
		DECLARATION 3	Order copies with completion certificate as per	
			Evaluation Criteria, Section – F	
F	MANPOWER	TECHNICAL PERSONNEL	CVs of the manpower details, Section - J	
		TECHNICAL PERSONNEL	Project Approach & Methodology	
		ON CONTRACT	Detailed project approach and methodology, including	
			detailed timelines and activities.	
			Should not be more than 20 pages	

## Note:

The hand copy of total set of Technical/Techno Commercial documents uploaded in e-Tender site to be submitted at office premises of Webel Technology Ltd. before opening of Technical Bid.

## **SECTION - I**

## FORMAT FOR TECHNICAL CAPABILITY OF BIDDER

(Tender No. WTL/CT/BIC/13-14/008)

Sl. No.	Project Name	Start Date	End Date / Status	Brief description of project & scope of work (implementation, operation & maintenance)	Type of project	Approx value of the project	Contact details of the Customer

Technical Capability of Bidder - related to Techno Commercial Evaluation Criteria as Section -F clause no. 2

Authorized Signatory (Signature In full):	
Name and title of Signatory:	
Stamp of the Company:	

#### Note:

- A. Type of Project shall indicate the implementation of services (Hardware, Software Implementation, system Integrator/ FM support etc).
- B. Scope of work shall indicate whether it is implementation, Operation or maintenance.
- C. Submit Customer Order Copy details of the order indicating the project value, customer contact details, project completion certificate, customer satisfaction certificate etc.

# **SECTION - J**

# **EVALUATION DETAILS FOR MANPOWER**

(Tender No. WTL/CT/BIC/13-14/008)

Sr.	Heads	Details	Marks
1.	Project Manager	Qualification, relevant certification and Experience of the proposed Project Manager i) Qualification: i. B.Tech/B.E/MCA - 1 ii. B.Tech/B.E/MCA & MBA- 2 ii) Experience: i. For having Experience between 10 and 15 years- 1 ii.For having Experience more than 15 years- 2 iii) For having any relevant certification - 1 iv) For PM experience in consulting/implementation: i. 2 projects - 1 ii. More than 2 projects - 2 v) For PM experience in 2 BI/DW projects - 1 vi) Skill demonstration during presentation - 2	
2.	Domain Expert	Qualification, relevant certification and Experience of the proposed Domain Expert i) Qualification: BA/B Com/B. Tech/B.E/MCA – 1 For anything higher than Bachelors -2 ii) Experience: a) For having Experience between 10 and 15 years – 1 b) For having Experience more than 15 years – 2 iii)For having any relevant certification – 1 iv) For Domain expert in consulting/implementation: a) 2 projects - 1 b) More than 2 projects – 2 v) For Domain expert in 1 BI/DW project – 1 vi) Skill demonstration during presentation - 2	
3.	BI/DW Technical Expert	Qualification, relevant certification and Experience of the proposed BI/DW Technical Expert i) Qualification: B. Tech/B.E/MCA - 1 For anything higher than Bachelors -2 ii) Experience: a) For having Experience between 10 and 15 years - 1 b) For having Experience more than 15 years - 2 iii)For having any relevant certification - 1 iv)For Technical expertise as team leader in BI/DW consulting/implementation: a) 2 projects - 1 b) More than 2 projects - 2 v) For BI/DW Technical expert in 1 Government BI/DW project - 1 vi) Skill demonstration during presentation - 2	

Note:

CVs of the manpower to be submitted. CV shall not be more than 3 pages.

# **SECTION - K**

# FORMAT FOR FINANCIAL CAPABILITY OF BIDDER

(Tender No. WTL/CT/BIC/13-14/008)

# **FINANCIAL INFORMATION**

Sl. No.	Name of the Bidder	Turnover (Rs. / Crores)			
31. NO.	Name of the bluder	2010-11	2011-12	2012-13	
1					

Name and title of Signatory:	
Stamp of the Company:	
Note:	
Submit the audited financial statement/ audited annual report of	the last three financial years.

Authorized Signatory (Signature In full): \_\_\_\_\_

# SECTION - L

# **FORMAT FOR BIDDERS'S DETAILS**

(Tender No. WTL/CT/BIC/13-14/008)

1	Name of the Firm	
2	Registered Office Address	
	Contact Number	
	Fax Number	
	E-mail	
3	Correspondence / Contact address	
	Name & Designation of Contact person	
	Address	
	Contact Number	
	Fax Number	
	E-mail	
4	Is the firm a registered company? If yes, submit	
	documentary proof	
	Year and Place of the establishment of the company	
6	Former name of the company, if any	
7	Is the firm	
-	<ul> <li>a Government/ Public Sector Undertaking</li> </ul>	
	a propriety firm	
	<ul> <li>a partnership firm (if yes, give partnership deed)</li> </ul>	
	<ul> <li>a limited company or limited corporation</li> </ul>	
	<ul> <li>a member of a group of companies, (if yes, give</li> </ul>	
	<ul> <li>name and address and description of other</li> </ul>	
	companies)	
	<ul> <li>a subsidiary of a large corporation (if yes give the</li> </ul>	
	name and address of the parent organization). If	
	the company is subsidiary, state what involvement	
	if any, will the parent company have in the project.	
8	Is the firm registered with Sales Tax department? If yes,	
	submit valid VAT Registration certificate.	
9	Is the firm registered for Service Tax with Central Excise	
	Department (Service Tax Cell)? If yes, submit valid Service	
	Tax registration certificate.	
10	Total number of employees. Attach the organizational chart	
	showing the structure of the organization.	
11	Are you registered with any Government/ Department/	
	Public Sector Undertaking (if yes, give details)	
12	How many years has your organization been in business	
	under your present name? What were your fields when you	
4.0	established your organization	
13	What type best describes your firm? (Purchaser reserves	
	the right to verify the claims if necessary)	
	Manufacturer     Grandian	
	• Supplier	
	<ul><li>System Integrator</li><li>Consultant</li></ul>	
	<ul><li>Consultant</li><li>Service Provider (Pl. specify details)</li></ul>	
	<ul><li>Service Provider (Pl. specify details)</li><li>Software Development</li></ul>	
	<ul><li>Total Solution provider (Design, Supply ,</li></ul>	
	Integration, O&M)	
	■ IT Company	
14	Number of Offices in district head quarters in West Bengal	
15	Is your organization has ISO 9001:2008 certificates?	
16	List the major clients with whom your organization has	
10	been / is currently associated.	
ldot	zen / ne eurreitag abboetatea.	

17	Have you in any capacity not completed any work awarded to you? (If so, give the name of project and reason for not completing the work)	
18	Have you ever been denied tendering facilities by any Government / Department / Public sector Undertaking? (Give details)	
Aut	horized Signatory (Signature In full):	_
Nan	ne and title of Signatory:	
Con	npany Rubber Stamp:	_

# **SECTION - M**

# **FORMAT FOR PRE-BID MEETING QUERY**

(Tender No. WTL/CT/BIC/13-14/008)

Name of	Name of the Bidder:							
Queries								
Sl. No.	Section No.	Clause No.	Page No.	Queries				
before F	Note: The filled form to be submitted in XLS & PDF Format. There is a cut off date for receiving of queries before Pre Bid Meeting. Queries received after the cutoff period will not be accepted. The Purchaser reserves the right to respond all queries over e-mail.							
Authoriz	Authorized Signatory (Signature In full):							
Name an	Name and title of Signatory:							
Compan	Company Rubber Stamp:							

# SECTION - N

# PROFORMA FOR PERFORMANCE BANK GUARANTEE

(On non-judicial stamp paper of appropriate value to be purchased in the name of executing Bank)

# PROFORMA OF BANK GUARANTEE FOR SECURITY DEPOSIT –CUM-PRFORMANCE GUARANTEE

Ref Bank Guarantee no
Date PROFORMA OF BG FOR SECURITY DEPOSIT
KNOW ALL MEN BY THESE PRESENTS that in consideration of WEBEL TECHNOLOGY LIMTED, a Government of West Bengal Undertaking incorporated under the Companies Act, 1956 having its Registered office at Webel Bhavan, Block EP&GP, Sector V, Kolkata-700 091 (hereinafter called "The Purchaser") having agreed to accept from (hereinafter called "The Contractor") Having its Head Office at, a Bank guarantee for Rs in lieu of Cash Security Deposit for the due fulfillment by the Contractor of the terms & conditions of the Work Order No dated issued by the Purchaser for (hereinafter called "the said work order dated)". We (Name & detailed address of the branch) (hereinafter called "the Guarantor") do hereby undertake to indemnify and keep indemnified the Purchaser to the extent of Rs (Rupees) only against any loss or damage caused to or suffered by the Purchaser by reason of any breach by the Contractor of any of the terms and conditions contained in the said Work Order No dated of which breach the opinion of the Purchaser shall be final and conclusive.
(2) AND WE,DO HEREBY Guarantee and undertake to pay forthwith on demand to the Purchaser such sum not exceeding the said sum ofRupees) only as may be specified in such demand, in the event of the Contractor failing or neglecting to execute fully efficiently and satisfactorily the order for Work Order no. ,dated
(3) WE further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said order as laid down in the said Work Order No dated including the warranty obligations and that it shall continue to be enforceable till all the dues of the Purchaser under or by virtue of the said Work Order No dated have been fully paid and its claims satisfied or is charged or till the Purchaser or its authorized representative certified that the terms and conditions of the said Work Order No dated have been fully and properly carried out by the said contractor and accordingly discharged the guarantee.  (4) We the Guarantor undertake to extend the validity of Bank Guarantee at the request of the contractor for further period of periods from time to time beyond its present validity period failing which we shall pay the Purchaser the amount of Guarantee.
(5) The liability under the Guarantee is restricted to Rs (Rupees and unless a claim in writing is presented to us or an action or suit to enforce the claim is filled against us within 6 months from all your rights will be forfeited and we shall be relieved of and discharged from all our liabilities (thereinafter)
(6) The Guarantee herein contained shall not be determined or affected by liquidation or winding up or insolvency or closer of the Contractor.
(7) The executants has the power to issue this guarantee on behalf of Guarantor and holds full and valid power of Attorney granted in his favour by the Guarantor authorizing him to execute the Guarantee.
(8) Notwithstanding anything contained herein above, our liability under this guarantee is restricted to Rs (Rupees) only and our guarantee shall remain in force up to and unless a demand or claim under the guarantee is made on us in writing on or before all your rights under the guarantee shall be forfeited and we shall be relieved and discharged from all liabilities there under.

WE, lastly undertake not previous consent of the Purchaser in writing. subscribed our hand on this	In witness whereof we	have set and
	SIGNED	, SEALED AND DELIVERED
WITNESS 1)		(Stamp of the executants)
2)(Name & address in full with Rubber Stamp)		

## INSTRUCTIONS FOR FURNISHING BANK GUARANTEE

- 1. Bank Guarantee (B.G.) for Advance payment, Mobilization Advance, B.G. for security Deposit-cum-Performance Guarantee, Earnest Money should be executed on the Non- Judicial Stamp paper of the applicable value and to be purchased in the name of the Bank.
- 2. The Executor (Bank authorities) may mention the Power of Attorney No. and date of execution in his/her favour with authorization to sign the documents. The Power of Attorney is to be witnessed by two persons mentioning their full name and address.
- 3. The B.G. should be executed by a Nationalised Bank/ Scheduled Commercial Bank preferably on a branch located in Kolkata. B.G. from Co-operative Bank / Rural Banks is not acceptable.
- 4. A Confirmation Letter of the concerned Bank must be furnished as a proof of genuineness of the Guarantee issued by them.
- 5. Any B.G. if executed on Non-Judicial Stamp paper after 6 (six) months of the purchase of such stamp shall be treated as Non-valid.
- 6. Each page of the B.G. must bear signature and seal of the Bank and B.G. Number.
- 7. The content of the B.G. shall be strictly as Proforma prescribed by WTL in line with Purchase Order /LOI/ Work Order etc. and must contain all factual details.
- 8. Any correction, deletion etc. in the B.G. should be authenticated by the Bank Officials signing the B.G.
- 9. In case of extension of a Contract the validity of the B.G. must be extended accordingly.
- 10. B.G. must be furnished within the stipulated period as mentioned in Purchase Order / LOI / Work Order etc.
- 11. Issuing Bank / The Bidder are requested to mention the Purchase Order / Contract / Work Order reference along with the B.G. No. For making any future queries to WTL.

# **SECTION - O**

## **DETAILED BREAKUP OF BOQ**

(Tender No. WTL/CT/BIC/13-14/008)

SL. No.	Resource Required	Requirement	Qty (No. of Hour of Consulting Service)	Rate (Person Hour) (Rs without Tax)	Total Amount (Qty x Rate) (Rs without tax)
	Stage – 1 (Phase Zero)				
1	Project Manager	Yes			
2	BI/DW Technical Expert	Yes			
3	Domain Expert	Yes			
4	Any other Experts (Bidder may specify)				
5	Project Team Members & Support Staff				
	Sub Total (BOQ, Column - 5, Basic		)		
	Stage – 2 (Bid Process Managemen	t)			
1	Project Manager	Yes			
2	BI/DW Technical Expert	Yes			
3	Domain Expert				
4	Any other Experts (Bidder may specify)				
5	Project Team Members & Support Staff				
	Sub Total (BOQ, Column – 5, Basic	Price of Stage - 2	)		
	Stage – 3 (Project Management)				
1	Project Manager	Yes			
2	BI/DW Technical Expert	Yes			
3	Domain Expert				
4	Capacity Building Expert				
5	Any other Experts (Bidder may specify)				
6	Project Team Members & Support Staff				
	Sub Total (BOQ, Column - 5, Basic	Price of Stage - 3	)		
	Stage – 4 (Post Implementation Mo	nitoring)			
1	Project Manager	Yes			
2	Any other Experts (Bidder may specify)				
3	Any other Experts (Bidder may specify)				
	Sub Total (BOQ, Column – 5, Basic	Price of Stage – 4	)		

## Note:

- a. Rates are inclusive of all expenses.b. For "any other experts" the bidder can add new rows to specify experts accordingly.
- c. Bidder is free to estimate the person hours required from the resources from each stage. Where "Yes" is not mentioned in "Required" column, bidder is free to propose as per requirement.
- d. For Stage 3, total estimated person hours is 1500 1800. Bidder is free to make own estimation.
- e. For Stage 4, total estimated person hours is 500 600. Bidder is free to make own estimation.

# **SECTION - P**

# **DECLARATION OF ELIGIBILITY CRITERIA**

(Tender No. WTL/CT/BIC/13-14/008)

Sl. No.	Criteria	Document Submitted	Reference Document Submitted
1	The bidder must be a company registered under the Companies Act, 1956 of India. Documentary (Certificate of incorporation) evidence to be submitted.	Yes/No	
2	The bidder should have their presence in Kolkata with own office. Valid proof should be submitted along with the bid.	Yes/No	
3	The bidder should have valid Service Tax Registration Certificate & Trade License. Bidder shall have to submit photocopy of the documents.	Yes/No	
4	The bidder should have undertaken at least two consultancy/implementation projects for Finance/Revenue/Expenditure/Taxes of any Central/State Government in India in the last three financial years (FY – 2010-11, 2011-12 & 2012-13) of minimum value of Rs 25 lakhs each. Copy of order in this respect is to be submitted.	Yes/No	
5	The bidder should have undertaken at least two projects value of minimum Rs 25 lakhs each involving Business Intelligence or data analytics or Data Ware housing solution design or related consultancy/implementation services, for any Government Department/PSU/Any Organisation of National level in India in the last three financial years (FY – 2010-11, 2011-12 & 2012-13). The citations in Clause no. 4 & 5 shall be mutually exclusive. Copy of order in this respect is to be submitted.	Yes/No	
6	The bidder should have an annual turnover of not less than Rs 5 Crores each in the last three financial years (FY – 2010-11, 2011-12 & 2012-13). Bidder shall have to submit photocopy of Audited balance sheet and necessary Audited statement.	Yes/No	
7	Bidder should submit Earnest Money Deposit (EMD) of Rs. 100000.00 (Rupees One lakhs) only in the form of Demand Draft from any Scheduled Bank in favour of Webel Technology Limited payable at Kolkata.	Yes/No	
8	Bidder should submit Tender Document Fee of Rs. 6,000.00 (Rupees Six thousand) only in the form of Demand Draft from any Scheduled Bank in favour of Webel Technology Limited payable at Kolkata.	Yes/No	
9	The bidder shall submit a certificate from any of the authorized signatory of the company authorizing a person to sign all relevant papers related to this bid on behalf of the company.	Yes/No	
10	The bidder shall not have been blacklisted by any State/Central Government or PSU Organization or bilateral/multilateral funding agencies for breach of ethical conduct or fraudulent practices as on date of submission of the proposal (as per DIT guidance note issued on 26-Dec-2011). Declaration on bidder's letter head to be submitted.	Yes/No	

Authorized Signatory (Signature In full):	_
Name and title of Signatory:	
Stamp of Company:	